### **Prepared for:**

Contribution of General Aviation to the US Economy in 2013

February 11, 2015

- Aircraft Electronics Association,
- Aircraft Owners and Pilots Association,
- Experimental Aircraft Association,
- General Aviation Manufacturers Association,
- Helicopter Association International,
- National Air Transportation Association,
- National Association of State Aviation Officials, and
- National Business Aviation Association



#### **Table of Contents**

Exec	utive Summary	E-1
I.	Introduction	1
II.	Industry Background	2
A.	. General Aviation Aircraft and Component Manufacturing	2
В.	. International Trade	4
C.	. General Aviation Operations	5
D	. General Aviation Traveler Expenditures	8
III.	Contribution of General Aviation to the US Economy	10
A.	. National Results	10
В.	. State-Level Results	13
Appe	endix A: Detailed State-Level Results	25
Appe	endix B: Data Sources and Methodology	41

This document has been prepared pursuant to an engagement between PricewaterhouseCoopers LLP and its Client. As to all other parties, it is for general information purposes only, and should not be used as a substitution for consultation with professional advisors.

#### **Executive Summary**

PwC was engaged by the general aviation industry trade associations to quantify the contribution of general aviation to the US national and state economies.<sup>1</sup>

General aviation is defined as the manufacture and operation of any type of aircraft that has been issued an airworthiness certificate by the FAA, other than aircraft used for scheduled commercial air service or operated by the military.<sup>2</sup> For this study, the general aviation industry is defined to include aircraft and component manufacturing, flight operations, maintenance, and other activities. The economic impact of the general aviation industry is measured in terms of employment, labor income, output, and value added for 2013, the most recent year for which a full, consistent set of national and state-level data are available.<sup>3</sup>

This report considers four types of economic impacts—direct, indirect, induced, and enabled—that in aggregate provide a measure of the total economic contribution of general aviation:

- 1. **Direct impact** is economic activity within the general aviation industry,
- 2. *Indirect impact* is economic activity occurring throughout the supply chain associated with general aviation,
- 3. *Induced impact* is economic activity resulting from household spending of labor and proprietor's income earned directly or indirectly from general aviation-related activities, and
- 4. **Enabled impact** is economic activity resulting from the visitors' destination expenditures associated with general aviation flights.

Nationwide 255,000 full- and part-time workers were *directly* employed in general aviation in 2013 (see **Table E-1**, below). Including indirect, induced, and enabled impacts, general aviation, in total, supported 1.1 million jobs and \$219 billion in output. General aviation also generated \$69 billion in labor income (including wages and salaries and benefits as well as proprietors' income) and contributed \$109 billion to US gross domestic product (GDP). Overall, total GDP impact attributable to general aviation amounted to \$346 per person in the United States in 2013. At the national level, each direct job in the general aviation industry supported 3.3 jobs elsewhere in the economy.

The economic impact of general aviation reaches all 50 states and the District of Columbia. At 139,000 jobs, California has the largest number of jobs directly or indirectly attributable to the general aviation industry. The top 10 states ranked by the total number of jobs attributable to general aviation (from the direct, indirect, induced, and enabled impacts) in 2013 were California, Texas, Florida, Georgia, Illinois, Kansas, Arizona, Ohio, New York, and Washington (Table E-2, below). Combined, these 10 states accounted for 54 percent of the total jobs attributable to general aviation in the US in 2013.

<sup>&</sup>lt;sup>1</sup> The general aviation industry trade associations include: Aircraft Electronics Association (AEA), Aircraft Owners and Pilots Association (AOPA), Experimental Aircraft Association (EAA), General Aviation Manufacturers Association (GAMA), Helicopter Association International (HAI), National Air Transportation Association (NATA), National Association of State Aviation Officials (NASAO), and National Business Aviation Association (NBAA).

<sup>&</sup>lt;sup>2</sup> This definition includes on-demand Federal Aviation Regulations (FAR) Part 135 operations.

<sup>&</sup>lt;sup>3</sup> US gross domestic product ("GDP") is the sum of value added in all industries. Value added consists of: employee compensation, proprietors' income, income to capital owners from property, and taxes on production and imports. Throughout this report, we refer to value added as contribution to GDP. By comparison, output represents the total value of sales, including the cost of intermediate goods. Value added excludes the value of intermediate inputs.

Table E-1. – Total Economic Impact of General Aviation on the US Economy, 2013 [Dollar Amounts in Billions]

Item	Direct	Indirect and Induced	Enabled	Total	Percent of US Economy
Employment (Jobs)(1)	255,000	736,500	110,300	1,101,800	0.60%
Labor Income <sup>(2)</sup>	\$22.7	\$41.9	\$4.5	\$69.1	0.68%
Output	\$75.2	\$130.1	\$13.3	\$218.6	0.75%
Contribution to GDP	\$29.5	\$72.1	\$7.6	\$109.3	0.65%

Source: PwC calculations using the IMPLAN modeling system.

- (1) Employment is defined as the number of payroll and self-employed jobs, including part-time jobs.
- (2) Labor income is defined as wages and salaries and benefits as well as proprietors' income.

Table E-2. – Total Impact of General Aviation, Top 10 States, 2013 [Ranked by Total Employment Impact, Dollar Amounts in Billions]

State	Total Jobs <sup>(1)</sup>	Total Labor Income <sup>(2)</sup>	Total Output	Total Contribution to GDP
California	139,100	\$10.3	\$30.2	\$16.2
Texas	88,300	\$6.0	\$21.6	\$10.3
Florida	77,600	\$4.3	\$12.3	\$6.7
Georgia	51,300	\$3.4	\$13.7	\$4.9
Illinois	42,400	\$3.0	\$9.1	\$4.8
Kansas	42,300	\$2.8	\$8.3	\$3.7
Arizona	41,200	\$2.6	\$7.9	\$3.8
Ohio	39,200	\$2.3	\$7.1	\$3.4
New York	37,800	\$2.9	\$7.1	\$4.5
Washington	30,400	\$2.2	\$6.6	\$3.6

Source: PwC calculations using the IMPLAN modeling system.

- (1) Employment is defined as the number of payroll and self-employed jobs, including part-time jobs.
- (2) Labor income is defined as wages and salaries and benefits as well as proprietors' income.

The total (direct, indirect, induced, and enabled) contribution of general aviation to output is largest in California at \$30.2 billion. The top 10 states ranked by total output attributable to general aviation in 2013 were California, Texas, Georgia, Florida, Illinois, Kansas, Arizona, Connecticut, Ohio, and New York (Table E-3, below). These 10 states accounted for 57 percent of the total output attributable to general aviation in the US in 2013.

Table E-3. – Total Impact of General Aviation, Top 10 States, 2013 [Ranked by Total Output Impact, Dollar Amounts in Billions]

State	Total Jobs <sup>(1)</sup>	Total Labor Income <sup>(2)</sup>	Total Output	Total Contribution to GDP
California	139,100	\$10.3	\$30.2	\$16.2
Texas	88,300	\$6.0	\$21.6	\$10.3
Georgia	51,300	\$3.4	\$13.7	\$4.9
Florida	77,600	\$4.3	\$12.3	\$6.7
Illinois	42,400	\$3.0	\$9.1	\$4.8
Kansas	42,300	\$2.8	\$8.3	\$3.7
Arizona	41,200	\$2.6	\$7.9	\$3.8
Connecticut	30,300	\$2.6	\$7.5	\$3.8
Ohio	39,200	\$2.3	\$7.1	\$3.4
New York	37,800	\$2.9	\$7.1	\$4.5

Source: PwC calculations using the IMPLAN modeling system.

- (1) Employment is defined as the number of payroll and self-employed jobs, including part-time jobs.
- (2) Labor income is defined as wages and salaries and benefits as well as proprietors' income.

The total (direct, indirect, induced, and enabled) contribution of general aviation to GDP is largest in California at \$16.2 billion. The top 10 states ranked by total GDP attributable to general aviation in 2013 were California, Texas, Florida, Georgia, Illinois, New York, Arizona, Connecticut, Kansas, and Washington (Table E-4, below). These 10 states accounted for 57 percent of the total GDP attributable to general aviation in the US in 2013.

Table E-4. – Total Impact of General Aviation, Top 10 States, 2013 [Ranked by Total GDP Impact, Dollar Amounts in Billions]

State	Total Jobs <sup>(1)</sup>	Total Labor Income <sup>(2)</sup>	Total Output	Total Contribution to GDP
California	139,100	\$10.3	\$30.2	\$16.2
Texas	88,300	\$6.0	\$21.6	\$10.3
Florida	77,600	\$4.3	\$12.3	\$6.7
Georgia	51,300	\$3.4	\$13.7	\$4.9
Illinois	42,400	\$3.0	\$9.1	\$4.8
New York	37,800	\$2.9	\$7.1	\$4.5
Arizona	41,200	\$2.6	\$7.9	\$3.8
Connecticut	30,300	\$2.6	\$7.5	\$3.8
Kansas	42,300	\$2.8	\$8.3	\$3.7
Washington	30,400	\$2.2	\$6.6	\$3.6

Source: PwC calculations using the IMPLAN modeling system.

- (1) Employment is defined as the number of payroll and self-employed jobs, including part-time jobs.
- (2) Labor income is defined as wages and salaries and benefits as well as proprietors' income.

The top 10 states ranked by total general aviation output impact per capita are: Kansas, Connecticut, Alaska, Georgia, Arizona, North Dakota, Vermont, Iowa, Wyoming, and Arkansas (see **Table E-5**).

Table E-5. - Top 10 States, Ranked by Total Output Impact Per Capita, 2013

State	Total Output Impact (\$ Billions)	Per Capita Output Impact (\$)
Kansas	\$8.3	\$2,881
Connecticut	\$7.5	\$2,080
Alaska	\$1.1	\$1,524
Georgia	\$13.7	\$1,374
Arizona	\$7.9	\$1,191
North Dakota	\$0.9	\$1,183
Vermont	\$0.7	\$1,171
Iowa	\$3.1	\$998
Wyoming	\$0.6	\$992
Arkansas	\$2.9	\$989

Source: PwC calculations using the IMPLAN modeling system and data from the US Census Bureau.

The top 10 states ranked by total general aviation GDP impact per capita are: Kansas, Connecticut, Alaska, Arizona, North Dakota, Washington, Vermont, Georgia, Minnesota, and Oregon (see **Table E-6**).<sup>4</sup>

Table E-6. – Top 10 States, Ranked by Total GDP Impact Per Capita, 2013

State	Total Contribution to GDP (\$ Billions)	Per Capita Contribution to GDP (\$)
Kansas	\$3.7	\$1,287
Connecticut	\$3.8	\$1,046
Alaska	\$0.7	\$915
Arizona	\$3.8	\$578
North Dakota	\$0.4	\$547
Washington	\$3.6	\$511
Vermont	\$0.3	\$495
Georgia	\$4.9	\$489
Minnesota	\$2.6	\$479
Oregon	\$1.8	\$471

Source: PwC calculations using the IMPLAN modeling system and data from the US Census Bureau.

\_

<sup>&</sup>lt;sup>4</sup> See **Table 11a** and **Table 11b** in the text for full state-level results.

#### I. Introduction

PwC was engaged by the general aviation industry trade associations to quantify the contribution of general aviation to the US national and state economies.<sup>5</sup>

General aviation is defined as the manufacture and operation of any type of aircraft that has been issued an airworthiness certificate by the FAA, other than aircraft used for scheduled commercial air service or operated by the military.<sup>6</sup> For the study, the general aviation industry is defined to include aircraft and component manufacturing, flight operations, maintenance, and other activities. The economic impact of the general aviation industry is measured in terms of employment, labor income, output, and value added for 2013, the most recent year for which a full, consistent set of national and state-level data are available.<sup>7</sup>

This report considers four types of economic impacts—direct, indirect, induced, and enabled—that in aggregate provide a measure of the total economic contribution of general aviation:

- 1. **Direct impact** is economic activity within the general aviation industry,
- 2. **Indirect impact** is economic activity occurring throughout the supply chain associated with general aviation,
- 3. *Induced impact* is economic activity resulting from household spending of labor and proprietor's income earned directly or indirectly from general aviation related activities, and
- 4. **Enabled impact** is economic activity resulting from the visitors' destination expenditures associated with general aviation flights.

This report is organized as follows. **Section II** provides background information on general aviation in the US, including statistics on general aviation aircraft manufacturing and operations. **Section III** presents estimates of general aviation's total economic impacts at the national and state levels in 2013. A summary by state is presented in **Appendix A**. A description of the data sources and methodology is included in **Appendix B**.

<sup>&</sup>lt;sup>5</sup> The general aviation trade associations include: Aircraft Electronics Association (AEA), Aircraft Owners and Pilots Association (AOPA), Experimental Aircraft Association (EAA), General Aviation Manufacturers Association (GAMA), Helicopter Association International (HAI), National Air Transportation Association (NATA), National Association of State Aviation Officials (NASAO), and National Business Aviation Association (NBAA).

<sup>&</sup>lt;sup>6</sup> This definition includes on-demand Federal Aviation Regulations (FAR) Part 135 operations.

<sup>&</sup>lt;sup>7</sup> US gross domestic product ("GDP") is the sum of value added in all industries. Value added consists of: employee compensation, proprietors' income, income to capital owners from property, and taxes on production and imports. Throughout this report, we refer to value added as contribution to GDP. By comparison, output represents the total value of sales, including the cost of intermediate inputs. Value added excludes the value of intermediate inputs.

### II. Industry Background

General aviation includes the manufacture and operation of any type of aircraft that has been issued an airworthiness certificate by the FAA, other than aircraft used for scheduled commercial air service or operated by the military. General aviation includes personal-use aircraft, business aircraft, helicopters, aircraft operated by flight schools, and on-demand passenger or cargo transportation under Federal Aviation Regulation Part 135.8

In 2013, nearly 200,000 general aviation aircraft logged 22.9 million flight hours in the United States. The general aviation fleet ranges from small, amateur-built aircraft to large business jets and includes fixed-wing piston and turboprop airplanes, jet-powered airplanes, helicopters, gliders, and hot-air balloons. General aviation aircraft may be wholly-owned, jointly-owned, rented, chartered, or leased. General aviation covers everything from the use of personal aircraft by recreational pilots to business-owned aircraft used to transport people and/or cargo for business purposes. General aviation operations include air tours and sight-seeing flights as well as specialized activities such as air medical services, aerial applications in agriculture, forestry, and other industries, and flight training.

The economic impact of the general aviation industry includes: aircraft and component manufacturing, flight operations and maintenance, and destination visitor expenditures enabled by general aviation flights.

#### A. General Aviation Aircraft and Component Manufacturing

General aviation aircraft can be grouped into five categories: (1) piston-powered airplanes, (2) turboprop airplanes, (3) jet-powered airplanes, (4) rotorcraft (i.e., helicopters), and (5) experimental and other aircraft.<sup>9</sup> Experimental aircraft may have piston or turbine engines, but are usually piston-powered, and include home-built or kit aircraft flown by aviation enthusiasts, light-sport aircraft primarily flown for personal recreation, and certain vintage aircraft and rebuilt military aircraft flown for aerial exhibitions. Other aircraft includes gliders and lighter-than-air aircraft (i.e., hot air balloons).

Nearly 2,900 US manufactured general aviation aircraft were shipped in 2013. Piston-powered aircraft accounted for 26 percent of all shipments of general aviation aircraft, followed by helicopters which accounted for 25 percent of all shipments (see **Figure 1**, below).<sup>10</sup>

<sup>&</sup>lt;sup>8</sup> FAR Part 135 covers the operators that provide air transportation of persons or property for compensation or hire and generally includes commuter airlines and on-demand air transportation service. The latter operates without a set schedule and thus qualifies as general aviation under the definition used for this study.

<sup>&</sup>lt;sup>9</sup> In accordance with industry norms, the term "aircraft" refers to any vehicle that is intended to be used for flight in the air, including: airplanes, helicopters, gliders, balloons, etc. Aircraft does not include ultralight vehicles which do not have an airworthiness certificate. The term "airplane" refers to fixed-wing aircraft, while rotorcraft refers to rotary-wing aircraft (i.e., helicopters).

 $<sup>^{10}</sup>$  Due to the lack of data on shipments of US manufactured gliders and hot-air balloons, such aircraft are excluded from Figure 1.

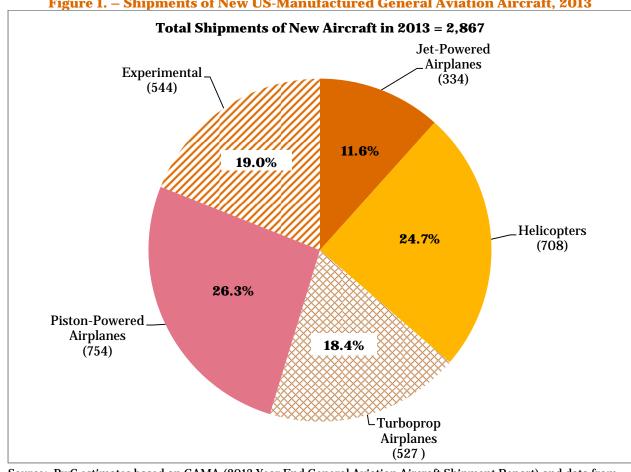


Figure 1. – Shipments of New US-Manufactured General Aviation Aircraft, 2013

Source: PwC estimates based on GAMA (2013 Year End General Aviation Aircraft Shipment Report) and data from Sikorsky, EAA, and the FAA aircraft registry.

Note: In addition to the 2,867 shipments of civilian general aviation aircraft, US general aviation manufacturers also produced 110 general aviation aircraft for military customers in 2013.

Total sales of new US-manufactured general aviation aircraft amounted to \$12.7 billion in 2013. Accounting for just 11.6 percent of shipments, jet-powered airplanes represented the majority of sales (73 percent) of new US-manufactured general aviation aircraft (see Figure 2, below). Helicopters had the second highest share of sales in 2013 (12.3 percent) followed by turboprop airplanes (10.7 percent).11

<sup>&</sup>lt;sup>11</sup> Sales of other aircraft are excluded from Figure 2 due to lack of data. It is our understanding that very few gliders and lighter-than-air vehicles are manufactured in the United States.

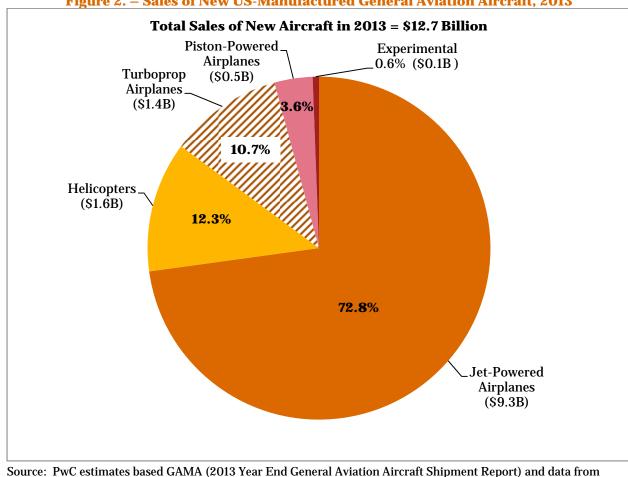


Figure 2. - Sales of New US-Manufactured General Aviation Aircraft, 2013

Sikorsky and Dun & Bradstreet. Detail may not add up to the total due to rounding.

In addition to the manufacture of new aircraft, US manufacturers also produce a variety of parts and components for use in the manufacture, repair, and upkeep of general aviation aircraft around the world, including aircraft engines and engine components, aircraft assemblies and subassemblies, aircraft parts (such as propellers, wheels, tires, brakes, aircraft interiors, and lighting), and avionics and other electrical components. Aircraft component manufacturers produce parts for both new aircraft and for use in repairing and refurbishing existing aircraft. PwC estimates that total sales of US-manufactured general aviation aircraft components for both new and existing aircraft were approximately \$30 billion in 2013.

#### B. International Trade

International trade plays an important role in the US civil aviation manufacturing industry (which includes both commercial and general aviation). Exports of commercial and general aviation aircraft. engines, and parts reached \$105 billion in 2013.12 Overall, the US civil aircraft manufacturing industry (including aircraft components) continues to be a net exporter. According to the US Census Bureau, the US had a favorable balance of trade in civil aircraft, engines, and parts; with exports exceeding imports by \$58 billion in 2013.

<sup>12</sup> The Census Bureau trade data on aircraft and parts does not separately identify commercial and general aviation exports. However, data published by AIA indicate that 80 percent of the sales of USmanufactured civil aircraft are accounted for by commercial aircraft. This implies that exports of general aviation aircraft and parts were approximately \$21 billion (20 percent of \$105 billion) in 2013.

Table 1. – Balance of Trade: Civil Aircraft, Engines, Equipment, and Parts, 2004-2013 [Dollars Amounts in Billions]

Year	Exports	Imports	Balance
2004	\$46.1	\$24.3	\$21.8
2005	\$55.9	\$25.8	\$30.1
2006	\$64.5	\$28.4	\$36.1
2007	\$73.0	\$34.4	\$38.6
2008	\$74.0	\$35.4	\$38.6
2009	\$74.8	\$30.6	\$44.1
2010	\$71.9	\$31.3	\$40.6
2011	\$80.4	\$35.5	\$44.8
2012	\$94.3	\$40.1	\$54.2
2013	\$105.0	\$46.9	\$58.1

Source: US Census Bureau, Country and Product Trade Data, End-Use Tables (downloaded November 21, 2014).

#### C. General Aviation Operations

The FAA estimates that there were 199,926 active aircraft in the US general aviation fleet, including ondemand FAR Part 135 aircraft, in 2013. Single-engine piston airplanes made up the majority of the US fleet, accounting for 62 percent of active general aviation aircraft while twin-engine piston airplanes accounted for an additional 7 percent of the US fleet (See **Figure 3**, below). Experimental aircraft, including special light-sport aircraft, accounted for 13.5 percent of the US fleet. Jet-powered airplanes accounted for just 5.8 percent of the US general aviation fleet in 2013.

Overall, the US general aviation fleet logged 22.9 million flight hours in 2013 (see **Figure 4**, below). Single-engine piston airplanes accounted for 47 percent of all flight hours in 2013 (10.7 million hours), followed by jet-powered airplanes (15 percent) and helicopters (13 percent).

5

<sup>&</sup>lt;sup>13</sup> There were 265,989 registered general aviation aircraft in the US in 2013.

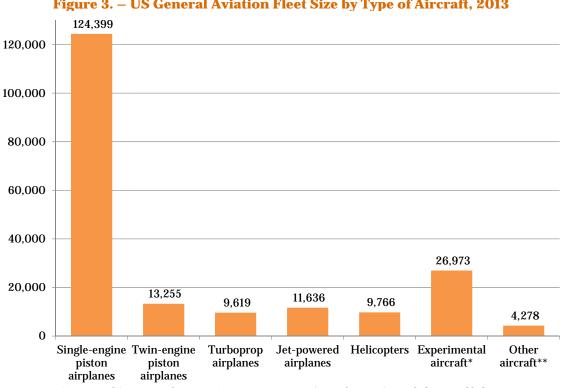


Figure 3. – US General Aviation Fleet Size by Type of Aircraft, 2013

Source: FAA, General Aviation and Part 135 Activity Survey, 2013 (December 2014). \*Includes special light-sport aircraft. \*\*Includes gliders and lighter-than-air.

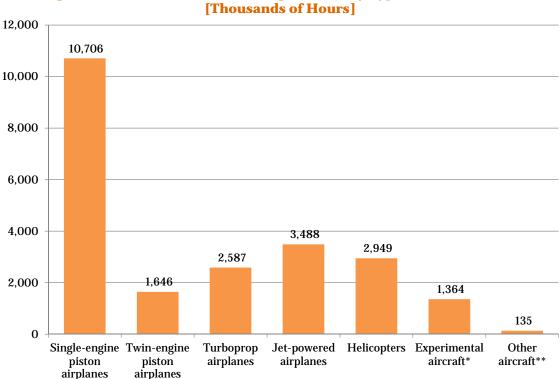


Figure 4. –US General Aviation Flight Hours by Type of Aircraft, 2013 [Thousands of Hours]

Source: FAA, General Aviation and Part 135 Activity Survey, 2013 (December 2014). \*Includes special light-sport aircraft. \*\*Includes gliders and lighter-than-air.

The FAA classifies general aviation flights into 15 separate use types based on flight information reported by aircraft owners. To develop flight cost profiles, we combined these use types into four major categories<sup>14</sup>:

- 1. **Personal:** Operation of general aviation aircraft for personal/recreational reasons. The pilots of personal-use aircraft are typically the owner of the aircraft and it is assumed that owners tie-down their aircraft, rather than rent hangar space. 15
- 2. Business without a paid professional crew: Operation of general aviation aircraft for business transportation without a paid, professional flight crew. Such aircraft are typically flown by the owner or operator of the aircraft who does not earn a salary. It is assumed that owners rent space in a shared hangar and pay a business insurance rate on the aircraft.
- 3. Business with a paid professional crew: Operation of general aviation aircraft for business transportation with a paid, professional flight crew. Owners of such aircraft are assumed to rent a hangar, pay a lower business insurance rate, and hire a professional pilot and flight crew. Air taxi and air medical services are assumed to have this cost profile.
- 4. Other: Operation of general aviation aircraft for all other purposes, including flight instruction, aerial application in agriculture and other industries, aerial observation, and sight-seeing. It is assumed that other-use aircraft operate with a paid pilot, but no other paid crew.

Personal-use aircraft accounts for the majority of flight hours for piston-powered and experimental aircraft (see Figure 5, below). Business-use with a paid crew accounts for the largest share of flight hours for turboprop and jet-powered airplanes. The "other-use" category accounts for the majority (61 percent) of flight hours for rotorcraft.16

<sup>&</sup>lt;sup>14</sup> See Appendix B for a detailed mapping of FAA use types to the four use categories reported in this

<sup>&</sup>lt;sup>15</sup> This assumption is conservative as many personal-use aircraft owners rent space in shared hangars. <sup>16</sup> Due to the lack of data on the operating costs of gliders and lighter-than-air, such aircraft are excluded from Figure 5 and our economic impact estimates. Gliders and lighter-than-air accounted for approximately 0.6 percent of total general aviation flight hours in 2013. Based on data from the Balloon Federation of America (BFA), PwC estimates that total operating costs for lighter-than-air were between \$35 million and \$50 million nationwide.

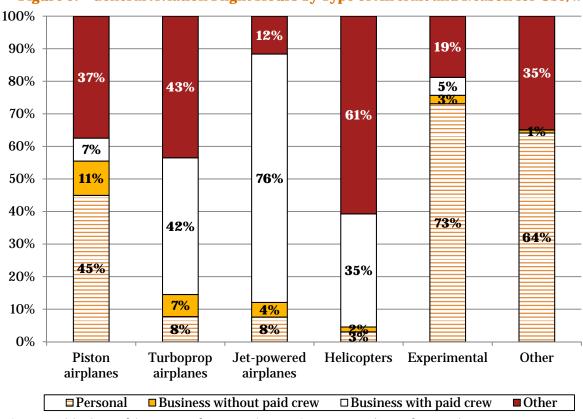


Figure 5. –General Aviation Flight Hours by Type of Aircraft and Reason for Use, 2013

Source: FAA, General Aviation and Part 135 Activity Survey, 2013 (December 2014).

There are over 4,000 paved airports in the United States that service general aviation flights, compared to just over 550 airports that service scheduled commercial air transportation. When other types of landing facilities, such as heliports, seaplane bases, and other facilities, are included, there are more than 19,000 landing facilities in the United States that service general aviation aircraft.

#### D. General Aviation Traveler Expenditures

It is estimated that 166 million passengers travel on general aviation flights each year in the US. These passengers purchase goods and services in the destination cities. For example, a business traveler on a business aircraft may incur expenses for a hotel room, local meals, and even souvenirs. These travel expenditures provide additional economic benefits to the communities served by general aviation.

PwC estimates that overnight passengers on general aviation aircraft spent \$1.9 billion on meals and \$3.6 billion on lodging in 2013 (see Table 2, below). These estimates do not include spending by general aviation travelers on souvenirs, snacks, and other miscellaneous items.<sup>17</sup>

<sup>\*</sup>Includes aircraft used for business travel with or without a paid crew. \*\*Includes flight instruction and all other purposes.

<sup>&</sup>lt;sup>17</sup> For a complete description of the methodology used to estimate travel spending see Appendix B.

**Table 2. – Estimated Destination Expenditures Enabled by General Aviation Flights, 2013** 

Type of Expenditure	General Aviation Travel Expenditures (\$ billions)
Meals	\$1.9
Lodging	\$3.6
Total	\$5.5

Source: PwC estimates based on data from the FAA and per diem rates published by the General Services Administration and the Department of Defense.

This section presents estimates of the general aviation industry's contribution to the US national and state economies in 2013, the most recent year for which a consistent set of data were available. The total contribution of the general aviation industry includes direct, indirect, induced, and enabled impacts:

- 1. **Direct impact** is economic activity within the general aviation industry,
- 2. *Indirect impact* is economic activity occurring throughout the supply chain associated with general aviation,
- 3. *Induced impact* is economic activity resulting from household spending of labor and proprietor's income earned directly or indirectly from general aviation-related activities, and
- 4. **Enabled impact** is economic activity resulting from the visitors' destination expenditures associated with general aviation flights.

The estimates do not account for all of the economic impact of the general aviation industry due to data limitations.<sup>18</sup>

#### A. National Results

Nationwide, 30,900 full- and part-time workers were employed in the manufacture of general aviation aircraft in 2013 (see **Table 3**, below). Another 71,700 workers were employed in the manufacture of components for general aviation aircraft, for a combined direct employment impact of 102,600 jobs. These workers earned \$11.5 billion in labor income in 2013, an average of \$112,000 per job.

In addition, another 152,400 workers were employed in jobs directly related to the operation and maintenance of general aviation aircraft, including jobs in flight training, nonscheduled air transportation, scenic and sightseeing, and support activities for air transportation (such as fixed base operators and other maintenance and repair facilities). These workers earned an average labor income per job of \$73,400 in 2013.

<sup>&</sup>lt;sup>18</sup>The estimates do not include economic impacts associated with: (1) manufacture and operation of gliders and hot-air balloons, (2) payments to aircraft brokers and certain other sales transactions costs, (3) capital expenditures by general aviation aircraft manufacturers, and (4) expenditures for expansion and improvement of general aviation airports.

<sup>&</sup>lt;sup>19</sup> A fixed base operator is an airport-based business which parks, services, fuels and may repair aircraft; it often rents aircraft and may provide flight training.

Table 3. – General Aviation's Direct Contribution to the US Economy, 2013
[Dollar Amounts in Billions]

Item	Aircraft and Component Manufacturing	Operations and Maintenance	Total	Percent of US Economy
Employment (Jobs)(1)	102,600	152,400	255,000	0.14%
Labor Income (2)	\$11.50	\$11.18	\$22.68	0.22%
Output	\$43.55	\$31.69	\$75.24	0.26%
Contribution to GDP	\$14.01	\$15.46	\$29.47	0.18%

Source: PwC estimates based on data from GAMA, the FAA, and Conklin & de Decker.

- (1) Employment is defined as the number of payroll and self-employed jobs, including part-time jobs.
- (2) Labor income is defined as annual wages and salaries and benefits as well as proprietors' income.

General aviation's direct output was \$75.2 billion in 2013 and its direct contribution to GDP was \$29.5 billion. Operations and maintenance of general aviation aircraft accounted for 60 percent of direct employment and 53 percent of direct GDP.

In 2013, general aviation—including direct, indirect, induced, and enabled impacts—supported 1.1 million full- and part-time US jobs, \$69 billion in US labor income (including wages and salaries and benefits as well as proprietors' income), \$219 billion in US output, and \$109 billion of GDP (see **Table 4**, below). Each direct job in general aviation supports 3.3 jobs in other sectors of the economy.

Table 4. – General Aviation's Total Contribution to the US Economy, 2013
[Dollar Amounts in Billions]

Item	Direct	Indirect and Induced	Enabled	Total	Percent of US Economy
Employment (Jobs)(1)	255,000	736,500	110,300	1,101,800	0.60%
Labor Income <sup>(2)</sup>	\$22.7	\$41.9	\$4.5	\$69.1	0.68%
Output	\$75.2	\$130.1	\$13.3	\$218.6	0.75%
Contribution to GDP	\$29.5	\$72.1	\$7.6	\$109.3	0.65%

Source: PwC calculations using the IMPLAN modeling system.

- (1) Employment is defined as the number of payroll and self-employed jobs, including part-time jobs.
- (2) Labor income is defined as wages and salaries and benefits as well as proprietors' income.

**Table 5** provides additional detail on the indirect and induced impacts associated with general aviation aircraft and component manufacturing and the operation and maintenance of general aviation aircraft. Aircraft operations and maintenance account for 53.2 percent of the indirect and induced jobs impacts.

Through its indirect and induced impacts, general aviation supported 373,700 jobs and \$24 billion of GDP in the service sector, 88,000 jobs and \$7 billion of GDP in the wholesale and retail trade sector, and 80,900 jobs and \$16 billion of GDP in the finance and insurance sector (see **Table 6**, below).

Table 5. – Indirect and Induced Economic Impacts of General Aviation in 2013: Aircraft and Component Manufacturing vs. Aircraft Operations and Maintenance, [Dollar Amounts in Billions]

Item	Aircraft and Component Manufacturing	Operations and Maintenance	Total	Percent of US Economy
Indirect Impact				
Employment (Jobs) <sup>(1)</sup>	140,100	184,100	324,200	0.18%
Labor Income (2)	\$10.3	\$10.9	\$21.2	0.21%
Output	\$29.7	\$38.7	\$68.4	0.24%
Contribution to GDP	\$15.9	\$19.8	\$35.7	0.21%
Induced Impact				
Employment (Jobs)(1)	204,800	207,500	412,300	0.23%
Labor Income <sup>(2)</sup>	\$10.3	\$10.4	\$20.7	0.20%
Output	\$30.6	\$31.0	\$61.7	0.21%
Contribution to GDP	\$18.1	\$18.3	\$36.4	0.22%
Total Indirect and Induced Impacts				
Employment (Jobs) <sup>(1)</sup>	344,900	391,600	736,500	0.40%
Labor Income (2)	\$20.6	\$21.3	\$41.9	0.41%
Output	\$60.4	\$69.7	\$130.1	0.45%
Contribution to GDP	\$34.0	\$38.1	\$72.1	0.43%

Source: PwC calculations using the IMPLAN modeling system.

Table 6. Indirect and Induced Impacts of General Aviation Aircraft and Component Manufacturing and Operations by Industry, 2013 [Dollar Amounts in Billions]

Industry Impacted	Employment (Jobs)(1)	Labor Income <sup>(2)</sup>	Output	GDP
Agriculture, forestry and fishing	8,900	\$0.3	\$1.2	\$0.4
Mining	24,400	\$2.0	\$8.8	\$5.1
Manufacturing	45,200	\$4.0	\$36.7	\$9.8
Wholesale and retail trade	88,000	\$4.2	\$9.7	\$6.9
Transportation and warehousing	43,400	\$2.6	\$5.7	\$3.3
Information	12,500	\$1.3	\$5.1	\$2.8
Finance, insurance, real estate, rental and leasing	80,900	\$4.9	\$22.7	\$15.7
Services	373,700	\$19.2	\$35.6	\$23.8
Other	59,700	\$3.4	\$4.5	\$4.2
Total	736,500	\$41.9	\$130.1	\$72.1

Source: PwC estimates based on data from GAMA and the IMPLAN Modeling System.

<sup>(1)</sup> Employment is defined as the number of payroll and self-employed jobs, including part-time jobs.

<sup>(2)</sup> Labor income is defined as wages and salaries and benefits as well as proprietors' income.

<sup>(1)</sup> Employment is defined as the number of payroll and self-employed jobs, including part-time jobs.

<sup>(2)</sup> Labor income is defined as wages and salaries and benefits as well as proprietors' income.

#### B. State-Level Results

General aviation operations and aircraft manufacturing have an economic impact in all 50 states and the District of Columbia. General aviation's economic impact varies from state to state, depending on factors such as the availability of alternative modes of transportation, each state's industry mix, wage structure, spending and saving patterns, and connections to other economies.

**Table 7a** shows general aviation's state-by-state employment impacts, including direct, indirect and induced, and enabled impacts, where the states are shown alphabetically. **Table 7b** is the same as **Table 7a**, except that the states are ranked by total jobs supported by general aviation. Total jobs supported by general aviation in 2013 ranged from a low of 1,800 in the District of Columbia to a high of 139,100 in California. The top 10 states in terms of total jobs supported were California, Texas, Florida, Georgia, Illinois, Kansas, Arizona, Ohio, New York, and Washington. Combined, these 10 states account for 54 percent of the total jobs attributable to general aviation in the US. The total number of jobs supported by general aviation as a share of statewide employment was highest in Kansas, where 2.27 percent of all employment was supported by general aviation, followed by Connecticut (1.36 percent) and Alaska (1.25 percent).

**Table 8a** provides general aviation's total impact on labor income (including wages and salaries and benefits as well as proprietors' income) where the states are shown alphabetically. **Table 8b** shows general aviation's labor income impact ranked by total labor income supported by general aviation. General aviation's total labor income impact ranges from a low of \$104 million in Rhode Island to a high of \$10.3 billion in California. The top 10 states in terms of total labor income supported were California (\$10.3 billion), Texas (\$6.0 billion), Florida (\$4.3 billion), Georgia (\$3.4 billion), Illinois (\$3.0 billion), New York (\$2.9 billion), Kansas (\$2.8 billion), Connecticut (\$2.6 billion), Arizona (\$2.6), and Ohio (\$2.3 billion). Total labor income supported by general aviation as a percent of total labor income in the state is highest in Kansas (3.02 percent), Connecticut (1.74 percent), Arizona (1.53 percent), and Arkansas (1.36 percent).

**Table 9a** provides general aviation's total impact on output by state, including direct, indirect and induced, and enabled impacts, where the states are shown alphabetically. **Table 9b** shows general aviation's output impact ranked by total output supported by general aviation. General aviation's total output impact ranges from a low of \$304 million in Rhode Island to a high of \$30.2 billion in California. The top 10 states in terms of total impact on output were California (\$30.2 billion), Texas (\$21.6 billion), Georgia (\$13.7 billion), Florida (\$12.3 billion), Illinois (\$9.1 billion), Kansas (\$8.3 billion), Arizona (\$7.9 billion), Connecticut (\$7.5 billion), Ohio (\$7.1 billion), and New York (\$7.1 billion). Total output supported by general aviation as a percent of total output in the state is highest in Kansas (2.72 percent), Connecticut (1.87 percent), and Georgia (1.66 percent).

**Table 10a** provides general aviation's total impact on GDP by state, including direct, indirect and induced, and enabled impacts, where the states are shown alphabetically. **Table 10b** shows general aviation's GDP impact ranked by total GDP supported by general aviation. General aviation's total GDP impact ranges from a low of \$148 million in Rhode Island to a high of \$16.2 billion in California. The top 10 states in terms of total impact on GDP were California (\$16.2 billion), Texas (\$10.3 billion), Florida (\$6.7 billion), Georgia (\$4.9 billion), Illinois (\$4.8 billion), New York (\$4.5 billion), Arizona (\$3.8 billion), Connecticut (\$3.8 billion), Kansas (\$3.7), and Washington (\$3.6 billion). Total GDP supported by general aviation as a percent of total GDP in the state is highest in Kansas (2.59 percent), Connecticut (1.51 percent), and Arizona (1.37 percent).

It is important to note that general aviation can have a disproportionate impact on the economies of large, sparsely populated states where there are fewer alternative modes of transportation for passengers and cargo. To reflect this, **Table 11a** and **Table 11b** provide general aviation's total GDP impact per capita by state in 2013 (sorted alphabetically and ranked by per capita GDP impact).

Nationwide, including direct, indirect and induced, and enabled impacts, general aviation supported \$346 in GDP per capita in 2013. The top 10 states in terms of general aviation's total GDP impact per capita were Kansas (\$1,287 per person), Connecticut (\$1,046 per person), Alaska (\$915 per person), Arizona (\$578 per person), North Dakota (\$547 per person), Washington (\$511 per person), Vermont (\$495 per person), Georgia (\$489 per person), Minnesota (\$479 per person), and Oregon (\$471 per person).

**Table 12a** and **Table 12b** provide general aviation's total output impact per capita by state in 2013 (sorted alphabetically and ranked by per capita output impact).

Nationwide, including direct, indirect and induced, and enabled impacts, general aviation supported \$692 in output per capita in 2013. The top 10 states in terms of general aviation's total output impact per capita were Kansas (\$2,881 per person), Connecticut (\$2,080 per person), Alaska (\$1,524 per person), Georgia (\$1,374 per person), Arizona (\$1,191 per person), North Dakota (\$1,183 per person), Vermont (\$1,171 per person), Iowa (\$998 per person), Wyoming (\$992 per person), and Arkansas (\$989 per person).

Table 7a. General Aviation's Employment Impact by State, 2013

Sorted Alphabetically

Sorted Alphabetically					
State	Direct	Indirect & Induced	Enabled	Total	Percent of State
A1 1	r 100		0.500	10.000	Economy
Alabama	5,100	10,500	3,500	19,000	0.75%
Alaska	1,400	2,700	1,700	5,800	1.25%
Arizona	10,300	26,900	4,000	41,200	1.21%
Arkansas	6,100	9,500	1,500	17,100	1.09%
California	28,300	96,100	14,700	139,100	0.65%
Colorado	4,000	13,500	2,600	20,100	0.60%
Connecticut	9,500	20,100	700	30,300	1.36%
Delaware	700	1,800	200	2,600	0.48%
District of Columbia	100	1,500	200	1,800	0.21%
Florida	17,200	50,200	10,200	77,600	0.74%
Georgia	13,600	34,700	3,000	51,300	0.93%
Hawaii	600	2,900	500	4,100	0.46%
Idaho	2,200	4,300	1,500	7,900	0.88%
Illinois	8,500	30,800	3,200	42,400	0.57%
Indiana	5,700	14,800	1,700	22,300	0.60%
Iowa	4,900	10,400	1,300	16,600	0.82%
Kansas	18,300	22,300	1,700	42,300	2.27%
Kentucky	1,700	6,500	1,200	9,400	0.39%
Louisiana	3,000	9,600	1,500	14,200	0.54%
Maine	1,200	3,000	700	4,800	0.60%
Maryland	1,500	8,300	1,200	10,900	0.31%
Massachusetts	3,000	13,700	1,900	18,600	0.43%
Michigan	4,200	16,600	2,600	23,300	0.44%
Minnesota	6,700	17,400	2,100	26,200	0.74%
Mississippi	3,300	5,900	1,300	10,500	0.68%
Missouri	2,200	9,800	1,700	13,600	0.38%
Montana	1,500	3,000	900	5,400	0.84%
Nebraska	2,300	4,700	900	7,900	0.62%
	1,100	5,100	1,100	7,900	
Nevada					0.46%
New Hampshire	700	2,600	400	3,700	0.44%
New Jersey	1,800	12,600	1,800	16,200	0.32%
New Mexico	1,600	3,800	800	6,300	0.58%
New York	5,200	29,300	3,300	37,800	0.33%
North Carolina	6,100	17,700	2,700	26,500	0.49%
North Dakota	2,700	2,500	600	5,800	0.99%
Ohio	8,900	27,300	3,000	39,200	0.59%
Oklahoma	3,100	8,500	1,600	13,300	0.59%
Oregon	3,800	10,000	2,400	16,200	0.71%
Pennsylvania	5,200	21,700	2,500	29,400	0.40%
Rhode Island	200	1,400	200	1,800	0.31%
South Carolina	3,100	8,900	1,600	13,600	0.54%
South Dakota	1,100	2,200	500	3,800	0.66%
Tennessee	3,300	10,800	1,800	15,900	0.43%
Texas	18,800	61,400	8,100	88,300	0.57%
Utah	2,500	8,000	800	11,300	0.65%
Vermont	1,200	2,600	200	4,100	0.96%
Virginia	3,100	12,600	1,800	17,500	0.36%
Washington	7,700	19,200	3,500	30,400	0.76%
West Virginia	1,600	3,200	400	5,300	0.57%
Wisconsin	4,400	12,300	2,700	19,400	0.55%
Wyoming	700	1,300	400	2,400	0.62%
U.S. Total	255,000	736,500	110,300	1,101,700	0.60%
บ.ธ. 10เสเ	ຂວວ,000	730,300	110,300	1,101,700	0.00%

Note: Employment is defined as the number of payroll and self-employed jobs, including part-time jobs.

Table 7b. General Aviation's Employment Impact by State, 2013

Sorted by Total Employment Impact

Sorted by Total Employment Impact					
State	Direct	Indirect & Induced	Enabled	Total	Percent of State
G 116	00.000		14.700	100 100	Economy
California	28,300	96,100	14,700	139,100	0.65%
Texas	18,800	61,400	8,100	88,300	0.57%
Florida	17,200	50,200	10,200	77,600	0.74%
Georgia	13,600	34,700	3,000	51,300	0.93%
Illinois	8,500	30,800	3,200	42,400	0.57%
Kansas	18,300	22,300	1,700	42,300	2.27%
Arizona	10,300	26,900	4,000	41,200	1.21%
Ohio	8,900	27,300	3,000	39,200	0.59%
New York	5,200	29,300	3,300	37,800	0.33%
Washington	7,700	19,200	3,500	30,400	0.76%
Connecticut	9,500	20,100	700	30,300	1.36%
Pennsylvania	5,200	21,700	2,500	29,400	0.40%
North Carolina	6,100	17,700	2,700	26,500	0.49%
Minnesota	6,700	17,400	2,100	26,200	0.74%
Michigan	4,200	16,600	2,600	23,300	0.44%
Indiana	5,700	14,800	1,700	22,300	0.60%
Colorado	4,000	13,500	2,600	20,100	0.60%
Wisconsin	4,400	12,300	2,700	19,400	0.55%
Alabama	5,100	10,500	3,500	19,000	0.75%
Massachusetts	3,000	13,700	1,900	18,600	0.43%
Virginia	3,100	12,600	1,800	17,500	0.36%
Arkansas	6,100	9,500	1,500	17,100	1.09%
Iowa	4,900	10,400	1,300	16,600	0.82%
New Jersey	1,800	12,600	1,800	16,200	0.32%
Oregon	3,800	10,000	2,400	16,200	0.71%
Tennessee	3,300	10,800	1,800	15,900	0.43%
Louisiana	3,000	9,600	1,500	14,200	0.54%
Missouri	2,200	9,800	1,700	13,600	0.38%
South Carolina	3,100	8,900	1,600	13,600	0.54%
Oklahoma	3,100	8,500	1,600	13,300	0.59%
Utah	2,500	8,000	800	11,300	0.65%
Maryland	1,500	8,300	1,200	10,900	0.31%
Mississippi	3,300	5,900	1,300	10,500	0.68%
Kentucky	1,700	6,500	1,200	9,400	0.39%
Idaho	2,200	4,300	1,500	7,900	0.88%
Nebraska	2,300	4,700	900	7,900	0.62%
Nevada	1,100	5,100	1,100	7,200	0.46%
New Mexico	1,600	3,800	800	6,300	0.58%
North Dakota	2,700	2,500	600	5,800	0.99%
Alaska	1,400	2,700	1,700	5,800	1.25%
Montana	1,500	3,000	900	5,400	0.84%
West Virginia	1,600	3,200	400	5,300	0.57%
Maine	1,200	3,000	700	4,800	0.60%
Vermont	1,200	2,600	200	4,100	0.96%
Hawaii	600	2,900	500	4,100	0.46%
South Dakota	1,100	2,200	500	3,800	0.66%
New Hampshire	700	2,600	400	3,700	0.44%
Delaware	700	1,800	200	2,600	0.48%
Wyoming	700	1,300	400	2,400	0.62%
Rhode Island	200	1,400	200	1,800	0.31%
District of Columbia	100	1,500	200	1,800	0.21%
U.S. Total	255,000	736,500	110,300	1,101,700	0.60%
	200,000	,,,,,,,,,	110,000	1,101,700	0.00/0

Note: Employment is defined as the number of payroll and self-employed jobs, including part-time jobs.

Table 8a. General Aviation's Labor Income Impact by State, in \$ Millions, 2013

Sorted Alphabetically

Sorted Alphabetically					
State	Direct	Indirect & Induced	Enabled	Total	Percent of State
Alabama	\$293	\$476	\$105	\$874	Economy 0.74%
Alaska	\$130	\$174	\$62	\$366	1.22%
Arizona	\$1,079	\$1,360	\$156	\$2,595	1.53%
Arkansas	\$490	\$417	\$43	\$951	1.36%
California	\$3,227	\$6,339	\$709	\$10,275	0.77%
Colorado	\$3,221	\$784	\$112	\$1,276	0.70%
Connecticut	\$1,121	\$1,457	\$39	\$2,617	1.74%
Delaware	\$43	\$1,437	\$9	\$156	0.49%
District of Columbia	\$10	\$150	\$15	\$175	0.49%
Florida			\$410		0.89%
	\$1,459	\$2,479		\$4,349	
Georgia	\$1,414 \$61	\$1,838 \$175	\$119 \$24	\$3,370 \$260	1.20% 0.57%
Hawaii	\$124				
Idaho		\$177	\$42	\$342	0.88%
Illinois	\$962	\$1,927	\$153	\$3,042	0.68%
Indiana	\$450	\$713	\$58	\$1,221	0.67%
Iowa	\$396	\$483	\$43	\$922	0.92%
Kansas	\$1,699	\$1,054	\$55	\$2,808	3.02%
Kentucky	\$113	\$301	\$40	\$454	0.41%
Louisiana	\$290	\$504	\$56	\$850	0.63%
Maine	\$53	\$130	\$23	\$206	0.58%
Maryland Massachusetts	\$127	\$492	\$54	\$673	0.32%
	\$339	\$957	\$98	\$1,394	0.48%
Michigan	\$355	\$848	\$97	\$1,299	0.48%
Minnesota	\$512	\$977	\$82	\$1,572	0.81%
Mississippi	\$129	\$247	\$44	\$420	0.64%
Missouri	\$154 \$75	\$494 \$120	\$64 \$27	\$712 \$222	0.40%
Montana Nebraska	\$107	\$228	\$30	\$365	0.84% 0.55%
Nevada	\$107	\$271	\$50 \$51	\$303 \$444	0.58%
	\$55	\$142	\$15	\$211	0.47%
New Hampshire					
New Jersey	\$162	\$868	\$96	\$1,126	0.34%
New Mexico	\$122	\$179	\$26	\$327	0.65%
New York	\$504	\$2,237	\$208	\$2,949	0.36%
North Carolina	\$428	\$881	\$97	\$1,406	0.51%
North Dakota	\$79	\$118	\$17	\$215	0.70%
Ohio	\$754	\$1,406	\$113	\$2,272	0.65%
Oklahoma	\$181	\$468	\$52	\$702	0.61%
Oregon	\$273	\$489	\$84	\$846	0.76%
Pennsylvania	\$442	\$1,258	\$109	\$1,809	0.44%
Rhode Island	\$15	\$80	\$8	\$104	0.31%
South Carolina	\$218	\$391	\$53	\$662	0.57%
South Dakota	\$51	\$95	\$14	\$161	0.58%
Tennessee	\$184	\$553	\$71	\$808	0.43%
Texas	\$1,728	\$3,889	\$336	\$5,953	0.67%
Utah	\$217	\$371	\$30	\$618	0.75%
Vermont	\$92	\$117	\$8	\$217	1.13%
Virginia	\$226	\$754	\$77	\$1,058	0.37%
Washington	\$867	\$1,144	\$143	\$2,153	0.91%
West Virginia	\$95	\$146	\$15	\$256	0.60%
Wisconsin	\$245	\$600	\$88	\$933	0.52%
Wyoming	\$29	\$70	\$12	\$111	0.54%
U.S. Total	\$22,678	\$41,931	\$4,495	\$69,104	0.68%

Note: Labor income is defined as wages and salaries and benefits as well as proprietors' income.

Table 8b. General Aviation's Labor Income Impact by State, in \$ Millions, 2013

Sorted by Total Labor Income Impact

Sorted by Total Labor Income Impact					
Chata	Dinest	Indirect &	Enghlad	Total	Percent of
State	Direct	Induced	Enabled	Total	State
California	\$3,227	\$6,339	\$709	\$10,275	Economy 0.77%
Texas	\$1,728	\$3,889	\$336	\$5,953	0.67%
Florida	\$1,728	\$2,479	\$410	\$4,349	0.89%
Georgia	\$1,419	\$1,838	\$119	\$3,370	1.20%
Illinois	\$962	\$1,838	\$153	\$3,042	0.68%
New York	\$504	\$2,237	\$208	\$2,949	0.36%
Kansas	\$1,699	\$1,054	\$55	\$2,808	3.02%
Connecticut	\$1,121		\$39	\$2,617	1.74%
		\$1,457			
Arizona	\$1,079	\$1,360	\$156	\$2,595	1.53%
Ohio	\$754	\$1,406	\$113	\$2,272	0.65%
Washington	\$867	\$1,144	\$143	\$2,153	0.91%
Pennsylvania	\$442	\$1,258	\$109	\$1,809	0.44%
Minnesota	\$512	\$977	\$82	\$1,572	0.81%
North Carolina	\$428	\$881	\$97	\$1,406	0.51%
Massachusetts	\$339	\$957	\$98	\$1,394	0.48%
Michigan	\$355	\$848	\$97	\$1,299	0.48%
Colorado	\$379	\$784	\$112	\$1,276	0.70%
Indiana	\$450	\$713	\$58	\$1,221	0.67%
New Jersey	\$162	\$868	\$96	\$1,126	0.34%
Virginia	\$226	\$754	\$77	\$1,058	0.37%
Arkansas	\$490	\$417	\$43	\$951	1.36%
Wisconsin	\$245	\$600	\$88	\$933	0.52%
Iowa	\$396	\$483	\$43	\$922	0.92%
Alabama	\$293	\$476	\$105	\$874	0.74%
Louisiana	\$290	\$504	\$56	\$850	0.63%
Oregon	\$273	\$489	\$84	\$846	0.76%
Tennessee	\$184	\$553	\$71	\$808	0.43%
Missouri	\$154	\$494	\$64	\$712	0.40%
Oklahoma	\$181	\$468	\$52	\$702	0.61%
Maryland	\$127	\$492	\$54	\$673	0.32%
South Carolina	\$218	\$391	\$53	\$662	0.57%
Utah	\$217	\$371	\$30	\$618	0.75%
Kentucky	\$113	\$301	\$40	\$454	0.41%
Nevada	\$122	\$271	\$51	\$444	0.58%
Mississippi	\$129	\$247	\$44	\$420	0.64%
Alaska	\$130	\$174	\$62	\$366	1.22%
Nebraska	\$107	\$228	\$30	\$365	0.55%
Idaho	\$124	\$177	\$42	\$342	0.88%
New Mexico	\$122	\$179	\$26	\$327	0.65%
Hawaii	\$61	\$175	\$24	\$260	0.57%
West Virginia	\$95	\$146	\$15	\$256	0.60%
Montana	\$75	\$120	\$27	\$222	0.84%
Vermont	\$92	\$117	\$8	\$217	1.13%
North Dakota	\$79	\$118	\$17	\$215	0.70%
New Hampshire	\$55	\$142	\$15	\$211	0.47%
Maine	\$53	\$130	\$23	\$206	0.58%
District of Columbia	\$10	\$150	\$15	\$175	0.21%
South Dakota	\$51	\$95	\$14	\$161	0.58%
Delaware	\$43	\$104	\$9	\$156	0.49%
Wyoming	\$29	\$70	\$12	\$111	0.54%
Rhode Island	\$15	\$80	\$8	\$104	0.31%
U.S. Total	\$22,678	\$41,931	\$4,495	\$69,104	0.68%
J 10ttl	Ÿ~~, <b>0.0</b>	Ÿ 11,001	Ÿ <b>1</b> , <b>1</b> 00	<b>400,101</b>	0.0070

Note: Labor income is defined as wages and salaries and benefits as well as proprietors' income.

Table 9a. General Aviation's Output Impact by State, in \$ Millions, 2013

Sorted Alphabetically

Sorted Alphabetically					
Charles	Dimen	Indirect &	Indirect &	m . 1	Percent of
State	Direct	Induced	Enabled	Total	State
Alabana	01.040		0040	00.170	Economy
Alabama	\$1,249	\$1,588	\$342	\$3,179	0.80%
Alaska	\$318	\$624	\$179	\$1,120	1.30%
Arizona	\$3,813	\$3,648	\$430	\$7,891	1.64%
Arkansas	\$1,404	\$1,367	\$155	\$2,926	1.22%
California	\$9,119	\$19,183	\$1,911	\$30,213	0.87%
Colorado	\$1,097	\$2,131	\$306	\$3,535	0.71%
Connecticut	\$3,907	\$3,467	\$105	\$7,480	1.87%
Delaware	\$152	\$404	\$31	\$588	0.59%
District of Columbia	\$19	\$261	\$31	\$312	0.22%
Florida	\$4,601	\$6,555	\$1,155	\$12,310	0.92%
Georgia	\$8,245	\$5,121	\$365	\$13,731	1.66%
Hawaii	\$179	\$498	\$65	\$742	0.60%
Idaho	\$410	\$556	\$138	\$1,104	0.86%
Illinois	\$2,958	\$5,677	\$455	\$9,090	0.70%
Indiana	\$1,964	\$2,748	\$208	\$4,919	0.74%
Iowa	\$1,396	\$1,538	\$150	\$3,084	0.90%
Kansas	\$4,927	\$3,227	\$184	\$8,338	2.72%
Kentucky	\$312	\$1,189	\$142	\$1,644	0.42%
Louisiana	\$679	\$3,599	\$205	\$4,483	0.82%
Maine	\$212	\$356	\$70	\$639	0.63%
Maryland	\$347	\$1,246	\$148	\$1,741	0.35%
Massachusetts	\$939	\$2,268	\$248	\$3,455	0.50%
Michigan	\$1,043	\$2,718	\$301	\$4,062	0.47%
Minnesota	\$2,010	\$3,031	\$263	\$5,304	0.92%
Mississippi	\$604	\$1,074	\$141	\$1,818	0.80%
Missouri	\$451	\$1,451	\$193	\$2,095	0.41%
Montana	\$268	\$496	\$85	\$848	0.99%
Nebraska	\$429	\$703	\$104	\$1,236	0.60%
Nevada	\$351	\$718	\$127	\$1,196	0.55%
New Hampshire	\$165	\$379	\$43	\$588	0.48%
New Jersey	\$469	\$2,418	\$248	\$3,135	0.37%
New Mexico	\$383	\$657	\$82	\$1,121	0.74%
New York	\$1,369	\$5,175	\$517	\$7,061	0.37%
North Carolina	\$1,323	\$2,778	\$319	\$4,419	0.51%
North Dakota	\$350	\$446	\$59	\$856	0.88%
Ohio	\$2,270	\$4,470	\$361	\$7,101	0.67%
Oklahoma	\$685	\$1,671	\$169	\$2,525	0.74%
Oregon	\$1,092	\$1,676	\$253	\$3,021	0.81%
Pennsylvania	\$1,221	\$3,928	\$327	\$5,476	0.47%
Rhode Island	\$56	\$224	\$24	\$304	0.34%
South Carolina	\$696	\$1,205	\$170	\$2,071	0.58%
South Dakota	\$192	\$287	\$49	\$527	0.63%
Tennessee	\$738	\$1,684	\$218	\$2,640	0.47%
Texas	\$4,975	\$15,550	\$1,072	\$21,597	0.77%
Utah	\$793	\$1,314	\$1,072	\$2,202	0.86%
Vermont	\$374	\$336	\$24	\$734	1.28%
Virginia	\$74 \$721	\$1,947	\$24	\$2,885	0.40%
Washington	\$2,561	\$3,648	\$433	\$6,642	0.40%
West Virginia	\$474	\$5,046	\$433 \$46	\$1,041	0.75%
Wisconsin	\$830	\$1,898	\$295	\$3,023	0.75%
Wyoming	\$104	\$434	\$293	\$5,025	0.78%
U.S. Total					
U.S. 10tal	\$75,243	\$130,087	\$13,300	\$218,631	0.75%

Table 9b. General Aviation's Output Impact by State, in \$ Millions, 2013

Sorted by Total GDP Impact

Sorted by Total GDP Impact					
64-4-	Discort	Indirect &	Postal and	m-4-1	Percent of
State	Direct	Induced	Enabled	Total	State
California	\$9,119	\$19,183	\$1,911	\$30,213	Economy 0.87%
Texas	\$4,975	\$15,550	\$1,072	\$21,597	0.87%
Georgia	\$8,245	\$15,550	\$365	\$13,731	1.66%
Florida	\$4,601	\$6,555	\$1,155	\$13,731	0.92%
Illinois	\$2,958	\$5,677	\$1,155 \$455	\$9,090	0.70%
Kansas	\$4,927	\$3,227	\$184	\$8,338	2.72%
Arizona	\$3,813	\$3,648	\$430	\$7,891	1.64%
Connecticut	\$3,907	\$3,467	\$105	\$7,480	1.87%
Ohio	\$2,270	\$4,470	\$361	\$7,101	0.67%
New York	\$1,369	\$5,175	\$517	\$7,061	0.37%
Washington	\$2,561	\$3,648	\$433	\$6,642	0.99%
Pennsylvania	\$1,221	\$3,928	\$327	\$5,476	0.47%
Minnesota	\$2,010	\$3,031	\$263	\$5,304	0.92%
Indiana	\$1,964	\$2,748	\$208	\$4,919	0.74%
Louisiana	\$679	\$3,599	\$205	\$4,483	0.82%
North Carolina	\$1,323	\$2,778	\$319	\$4,419	0.51%
Michigan	\$1,043	\$2,718	\$301	\$4,062	0.47%
Colorado	\$1,097	\$2,131	\$306	\$3,535	0.71%
Massachusetts	\$939	\$2,268	\$248	\$3,455	0.50%
Alabama	\$1,249	\$1,588	\$342	\$3,179	0.80%
New Jersey	\$469	\$2,418	\$248	\$3,135	0.37%
Iowa	\$1,396	\$1,538	\$150	\$3,084	0.90%
Wisconsin	\$830	\$1,898	\$295	\$3,023	0.54%
Oregon	\$1,092	\$1,676	\$253	\$3,021	0.81%
Arkansas	\$1,404	\$1,367	\$155	\$2,926	1.22%
Virginia	\$721	\$1,947	\$217	\$2,885	0.40%
Tennessee	\$738	\$1,684	\$218	\$2,640	0.47%
Oklahoma	\$685	\$1,671	\$169	\$2,525	0.74%
Utah	\$793	\$1,314	\$95	\$2,202	0.86%
Missouri	\$451	\$1,451	\$193	\$2,095	0.41%
South Carolina	\$696	\$1,205	\$170	\$2,071	0.58%
Mississippi	\$604	\$1,074	\$141	\$1,818	0.80%
Maryland	\$347	\$1,246	\$148	\$1,741	0.35%
Kentucky	\$312	\$1,189	\$142	\$1,644	0.42%
Nebraska	\$429	\$703	\$104	\$1,236	0.60%
Nevada	\$351	\$718	\$127	\$1,196	0.55%
New Mexico	\$383	\$657	\$82	\$1,121	0.74%
Alaska	\$318	\$624	\$179	\$1,120	1.30%
Idaho	\$410	\$556	\$138	\$1,104	0.86%
West Virginia	\$474	\$521	\$46	\$1,041	0.75%
North Dakota	\$350	\$446	\$59	\$856	0.88%
Montana	\$268	\$496	\$85	\$848	0.99%
Hawaii	\$179	\$498	\$65	\$742	0.60%
Vermont	\$374	\$336	\$24	\$734	1.28%
Maine	\$212	\$356	\$70	\$639	0.63%
New Hampshire	\$165	\$379	\$43	\$588	0.48%
Delaware	\$152	\$404	\$31	\$588	0.59%
Wyoming	\$104	\$434	\$41	\$578	0.78%
South Dakota	\$192	\$287	\$49	\$527	0.63%
District of Columbia	\$19	\$261	\$31	\$312	0.22%
DISTRICT OF COMMISSION					
Rhode Island	\$56	\$224	\$24	\$304	0.34%

Table 10a. General Aviation's GDP Impact by State, in \$ Millions, 2013

Sorted Alphabetically

Sorted Alphabetically					
Chata	Dinest	Indirect &	Enghlad	Total	Percent of
State	Direct	Induced	Enabled	Total	State
Alabama	\$409	\$800	\$177	\$1,386	Economy 0.72%
Alaska	\$150	\$419	\$103	\$673	1.13%
Arizona	\$1,313	\$2,259	\$258	\$3,830	1.37%
Arkansas	\$1,313	\$720	\$236	\$1,318	1.06%
California	\$4,205	\$10,858	\$1,147	\$1,316	0.74%
Colorado	\$4,203	\$1,282	\$1,147	\$2,005	0.68%
Connecticut	\$1,343	\$2,348	\$69	\$3,760	1.51%
Delaware	\$44	\$2,346	\$19	\$292	0.47%
District of Columbia	\$12	\$202	\$23	\$238	
					0.21%
Florida	\$1,994	\$4,038	\$706	\$6,737	0.84%
Georgia	\$1,691	\$2,987	\$207	\$4,885	1.07%
Hawaii	\$106	\$276	\$41	\$423	0.56%
Idaho	\$161	\$297	\$70	\$529	0.85%
Illinois	\$1,375	\$3,164	\$271	\$4,810	0.67%
Indiana	\$529	\$1,293	\$106	\$1,928	0.61%
Iowa	\$483	\$831	\$74	\$1,389	0.84%
Kansas	\$1,889	\$1,740	\$95	\$3,724	2.59%
Kentucky	\$128	\$543	\$76	\$747	0.41%
Louisiana	\$334	\$1,621	\$110	\$2,065	0.81%
Maine	\$92	\$201	\$38	\$330	0.60%
Maryland	\$184	\$761	\$93	\$1,039	0.30%
Massachusetts	\$469	\$1,412	\$158	\$2,038	0.46%
Michigan	\$457	\$1,367	\$162	\$1,986	0.46%
Minnesota	\$772	\$1,676	\$146	\$2,594	0.83%
Mississippi	\$153	\$450	\$73	\$676	0.64%
Missouri	\$211	\$765	\$103	\$1,079	0.39%
Montana	\$113	\$212	\$43	\$368	0.83%
Nebraska	\$174	\$374	\$51	\$599	0.55%
Nevada	\$224	\$456	\$81	\$761	0.58%
New Hampshire	\$83	\$222	\$26	\$331	0.49%
New Jersey	\$259	\$1,373	\$150	\$1,783	0.33%
New Mexico	\$205	\$347	\$44	\$596	0.65%
New York	\$662	\$3,452	\$352	\$4,466	0.34%
North Carolina	\$616	\$1,625	\$178	\$2,420	0.51%
North Dakota	\$141	\$224	\$31	\$396	0.70%
Ohio	\$916	\$2,313	\$191	\$3,420	0.61%
Oklahoma	\$189	\$853	\$88	\$1,131	0.62%
Oregon	\$627	\$1,081	\$141	\$1,850	0.84%
Pennsylvania	\$533	\$2,019	\$179	\$2,731	0.42%
Rhode Island	\$31	\$103	\$14	\$148	0.28%
South Carolina	\$277	\$630	\$92	\$999	0.54%
South Dakota	\$73	\$153	\$24	\$250	0.54%
Tennessee	\$361	\$905	\$121	\$1,388	0.48%
Texas	\$1,965	\$7,715	\$599	\$10,279	0.67%
Utah	\$271	\$664	\$50	\$985	0.70%
Vermont	\$114	\$183	\$13	\$310	1.05%
Virginia	\$313	\$1,229	\$131	\$1,673	0.37%
Washington	\$1,257	\$2,037	\$267	\$3,560	0.87%
West Virginia	\$111	\$238	\$24	\$3,300	0.50%
Wisconsin	\$351	\$988	\$150	\$1,489	0.53%
Wyoming	\$34	\$209	\$22	\$265	0.58%
U.S. Total	\$29,467	\$72,147	\$7,649	\$109,263	0.65%
U.S. IUIAI	<b>₹</b> \$\$, <b>40</b> 7	912,141	97,049	\$103,203	V.UJ /0

Table 10b. General Aviation's GDP Impact by State, in \$ Millions, 2013

Sorted by Total GDP Impact

Sorted by Total GDP Impact					
GL I	D	Indirect &	E 11 1	m . 1	Percent of
State	Direct	Induced	Enabled	Total	State
C-1:C	04.00		01.147	010 010	Economy
California	\$4,205	\$10,858	\$1,147 \$599	\$16,210	0.74%
Texas	\$1,965	\$7,715		\$10,279	0.67%
Florida	\$1,994	\$4,038	\$706	\$6,737	0.84%
Georgia	\$1,691	\$2,987	\$207	\$4,885	1.07%
Illinois	\$1,375	\$3,164	\$271	\$4,810	0.67%
New York	\$662	\$3,452	\$352	\$4,466	0.34%
Arizona	\$1,313	\$2,259	\$258	\$3,830	1.37%
Connecticut	\$1,343	\$2,348	\$69	\$3,760	1.51%
Kansas	\$1,889	\$1,740	\$95	\$3,724	2.59%
Washington	\$1,257	\$2,037	\$267	\$3,560	0.87%
Ohio	\$916	\$2,313	\$191	\$3,420	0.61%
Pennsylvania	\$533	\$2,019	\$179	\$2,731	0.42%
Minnesota	\$772	\$1,676	\$146	\$2,594	0.83%
North Carolina	\$616	\$1,625	\$178	\$2,420	0.51%
Louisiana	\$334	\$1,621	\$110	\$2,065	0.81%
Massachusetts	\$469	\$1,412	\$158	\$2,038	0.46%
Colorado	\$541	\$1,282	\$182	\$2,005	0.68%
Michigan	\$457	\$1,367	\$162	\$1,986	0.46%
Indiana	\$529	\$1,293	\$106	\$1,928	0.61%
Oregon	\$627	\$1,081	\$141	\$1,850	0.84%
New Jersey	\$259	\$1,373	\$150	\$1,783	0.33%
Virginia	\$313	\$1,229	\$131	\$1,673	0.37%
Wisconsin	\$351	\$988	\$150	\$1,489	0.53%
Iowa	\$483	\$831	\$74	\$1,389	0.84%
Tennessee	\$361	\$905	\$121	\$1,388	0.48%
Alabama	\$409	\$800	\$177	\$1,386	0.72%
Arkansas	\$521	\$720	\$77	\$1,318	1.06%
Oklahoma	\$189	\$853	\$88	\$1,131	0.62%
Missouri	\$211	\$765	\$103	\$1,079	0.39%
Maryland	\$184	\$761	\$93	\$1,039	0.30%
South Carolina	\$277	\$630	\$92	\$999	0.54%
Utah	\$271	\$664	\$50	\$985	0.70%
Nevada	\$224	\$456	\$81	\$761	0.58%
Kentucky	\$128	\$543	\$76	\$747	0.41%
Mississippi	\$153	\$450	\$73	\$676	0.64%
Alaska	\$150	\$419	\$103	\$673	1.13%
Nebraska	\$174	\$374	\$51	\$599	0.55%
New Mexico	\$205	\$347	\$44	\$596	0.65%
Idaho	\$161	\$297	\$70	\$529	0.85%
Hawaii	\$106	\$276	\$41	\$423	0.56%
North Dakota	\$141	\$224	\$31	\$396	0.70%
West Virginia	\$111	\$238	\$24	\$373	0.50%
Montana	\$113	\$212	\$43	\$368	0.83%
New Hampshire	\$83	\$212	\$26	\$331	0.49%
Maine	\$92	\$201	\$38	\$330	0.60%
Vermont	\$114	\$183	\$13	\$310	1.05%
Delaware	\$114 \$44	\$230	\$13 \$19	\$292	0.47%
Wyoming	\$34	\$209	\$22	\$265	0.47%
South Dakota	\$73	\$153	\$22 \$24	\$250	0.54%
District of Columbia	\$73 \$12	\$202	\$23	\$238	0.54%
Rhode Island	\$31	\$103	\$23 \$14	\$148	0.21%
U.S. Total					
U.S. 10tal	\$29,467	\$72,147	\$7,649	\$109,263	0.65%

Table 11a. General Aviation's Per Capita GDP Impact by State, 2013

Sorted Alphabetically

	Sorted Alphabetically					
State	Total Impact (\$ millions)	Per Capita (\$)				
Alabama	\$1,386	\$287				
Alaska	\$673	\$915				
Arizona	\$3,830	\$578				
Arkansas	\$1,318	\$445				
California	\$16,210	\$423				
Colorado	\$2,005	\$381				
Connecticut	\$3,760	\$1,046				
Delaware	\$292	\$316				
District of Columbia	\$238	\$368				
Florida	\$6,737	\$345				
Georgia	\$4,885	\$489				
Hawaii	\$423	\$301				
Idaho	\$529	\$328				
Illinois	\$4,810	\$373				
Indiana	\$1,928	\$293				
Iowa	\$1,389	\$449				
Kansas	\$3,724	\$1,287				
Kentucky	\$747	\$170				
Louisiana	\$2,065	\$447				
Maine	\$330	\$249				
Maryland	\$1,039	\$175				
Massachusetts	\$2,038	\$305				
Michigan	\$1,986	\$201				
Minnesota	\$2,594	\$479				
Mississippi	\$676	\$226				
Missouri	\$1,079	\$179				
Montana	\$368	\$362				
Nebraska	\$599	\$321				
Nevada	\$761	\$273				
New Hampshire	\$331	\$250				
New Jersey	\$1,783	\$200				
New Mexico	\$596	\$286				
New York	\$4,466	\$227				
North Carolina	\$2,420	\$246				
North Dakota	\$396	\$547				
Ohio	\$3,420	\$296				
Oklahoma	\$1,131	\$294				
Oregon	\$1,850	\$471				
Pennsylvania	\$2,731	\$214				
Rhode Island	\$148	\$141				
South Carolina	\$999	\$209				
South Dakota	\$250	\$296				
Tennessee	\$1,388	\$214				
Texas	\$1,386	\$389				
Utah	\$10,279	\$340				
Vermont	\$310	\$495				
Virginia	\$1,673	\$203				
Washington	\$3,560	\$511				
West Virginia	\$3,300	\$201				
Wisconsin	\$1,489	\$201 \$259				
Wyoming	\$1,489	\$259 \$455				
U.S. Total	\$109,263	\$346				
U.S. 10tal	\$109,203	<b>\$340</b>				

Table 11b. General Aviation's Per Capita GDP Impact by State, 2013

Sorted by Per Capita GDP Impact

Sor	ted by Per Capita GDP Impact	
State	Total Impact (\$ millions)	Per Capita (\$)
Kansas	\$3,724	\$1,287
Connecticut	\$3,760	\$1,046
Alaska	\$673	\$915
Arizona	\$3,830	\$578
North Dakota	\$396	\$547
Washington	\$3,560	\$511
Vermont	\$310	\$495
Georgia	\$4,885	\$489
Minnesota	\$2,594	\$479
Oregon	\$1,850	\$471
Wyoming	\$265	\$455
Iowa	\$1,389	\$449
Louisiana	\$2,065	\$447
Arkansas	\$1,318	\$445
California	\$16,210	\$423
Texas	\$10,279	\$389
Colorado	\$2,005	\$381
Illinois	\$4,810	\$373
District of Columbia	\$238	\$373
Montana	\$368	\$362
Florida	\$6,737	\$345
Utah	\$985	\$340
Idaho	\$529	\$328
Nebraska	\$599	\$321
Delaware	\$292	\$316
Massachusetts	\$2,038	\$305
Hawaii	\$423	\$301
South Dakota	\$250	\$296
Ohio	\$3,420	\$296
Oklahoma	\$1,131	\$294
Indiana	\$1,928	\$293
Alabama	\$1,386	\$287
New Mexico	\$596	\$286
Nevada	\$761	\$273
Wisconsin	\$1,489	\$259
New Hampshire	\$331	\$250
Maine	\$330	\$249
North Carolina	\$2,420	\$246
New York	\$4,466	\$227
Mississippi	\$676	\$226
Pennsylvania	\$2,731	\$214
Tennessee	\$1,388	\$214
South Carolina	\$999	\$209
Virginia	\$1,673	\$203
West Virginia	\$373	\$201
Michigan	\$1,986	\$201
New Jersey	\$1,783	\$200
Missouri	\$1,079	\$179
Maryland	\$1,039	\$175
Kentucky	\$747	\$170
Rhode Island	\$148	\$141
U.S. Total	\$109,263	\$346

Table 12a. General Aviation's Per Capita Output Impact by State, 2013

Sorted Alphabetically

	Sorted Alphabetically				
State	Total Impact (\$ millions)	Per Capita (\$)			
Alabama	\$3,179	\$658			
Alaska	\$1,120	\$1,524			
Arizona	\$7,891	\$1,191			
Arkansas	\$2,926	\$989			
California	\$30,213	\$788			
Colorado	\$3,535	\$671			
Connecticut	\$7,480	\$2,080			
Delaware	\$588	\$635			
District of Columbia	\$312	\$482			
Florida	\$12,310	\$630			
Georgia	\$13,731	\$1,374			
Hawaii	\$742	\$528			
Idaho	\$1,104	\$685			
Illinois	\$9,090	\$706			
Indiana	\$4,919	\$749			
Iowa	\$3,084	\$998			
Kansas	\$8,338	\$2,881			
Kentucky	\$1,644	\$374			
Louisiana	\$4,483	\$969			
Maine	\$639	\$481			
Maryland	\$1,741	\$294			
Massachusetts	\$3,455	\$516			
Michigan	\$4,062	\$410			
Minnesota	\$5,304	\$979			
Mississippi	\$1,818	\$608			
Missouri	\$2,095	\$347			
Montana	\$848	\$836			
Nebraska	\$1,236	\$661			
Nevada	\$1,196	\$429			
New Hampshire	\$588	\$444			
New Jersey	\$3,135	\$352			
New Mexico	\$1,121	\$538			
New York	\$7,061	\$359			
North Carolina	\$4,419	\$449			
North Dakota	\$856	\$1,183			
Ohio	\$7,101	\$614			
Oklahoma	\$2,525	\$656			
Oregon	\$3,021	\$769			
Pennsylvania	\$5,476	\$429			
Rhode Island	\$304	\$289			
South Carolina	\$2,071	\$434			
South Dakota	\$527	\$624			
Tennessee	\$2,640	\$406			
Texas	\$2,040	\$817			
Utah	\$2,202	\$759			
Vermont	\$734	\$1,171			
Virginia	\$2,885	\$349			
Washington	\$6,642	\$953			
West Virginia	\$1,041	\$561			
Wisconsin	\$3,023	\$526			
Wyoming	\$578	\$992			
U.S. Total	\$218,631	\$692			
U.D. IVIAI	<b>Ψ≈10,031</b>	9UJA			

Table 12b. General Aviation's Per Capita Output Impact by State, 2013

Sorted by Per Capita Output Impact

by Per Capita Output Impac	<u>t</u>
Total Impact (\$ millions)	Per Capita (\$)
	\$2,881
\$7,480	\$2,080
·	\$1,524
	\$1,374
	\$1,191
	\$1,183
	\$1,171
	\$998
	\$992
	\$989
	\$979
	\$969
	\$953
	\$836
	\$817
	\$788
	\$769
·	\$769 \$759
	\$739 \$749
	\$706
	\$685
	\$671
	\$661
	\$658
	\$656
	\$635
	\$630
	\$624
	\$614
	\$608
	\$561
	\$538
	\$528
	\$526
	\$516
	\$482
	\$481
	\$449
	\$444
\$2,071	\$434
\$5,476	\$429
\$1,196	\$429
\$4,062	\$410
\$2,640	\$406
\$1,644	\$374
\$7,061	\$359
\$3,135	\$352
\$2,885	\$349
	\$347
\$1,741	\$294
31.741	3234
\$304	\$289
	\$8,338 \$7,480 \$1,120 \$13,731 \$7,891 \$856 \$734 \$3,084 \$578 \$2,926 \$5,304 \$4,483 \$6,642 \$848 \$21,597 \$30,213 \$3,021 \$2,202 \$4,919 \$9,090 \$1,104 \$3,535 \$1,236 \$3,179 \$2,525 \$588 \$12,310 \$527 \$7,101 \$1,818 \$1,041 \$1,121 \$742 \$3,023 \$3,023 \$3,023 \$3,023 \$3,023 \$3,023 \$3,023 \$3,023 \$3,023 \$3,179 \$2,525 \$3,179 \$2,525 \$3,179 \$2,525 \$3,179 \$2,525 \$3,179 \$2,525 \$3,179 \$2,525 \$3,179 \$2,525 \$3,179 \$2,525 \$3,179 \$2,525 \$3,179 \$2,525 \$3,179 \$2,525 \$3,110

### Appendix A: State-by-State Summary

Table A-1. General Aviation's Contribution to Alabama's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	5,100	10,500	3,500	19,000	0.75%
Labor Income <sup>(2)</sup>	\$293	\$476	\$105	\$874	0.74%
Output	\$1,249	\$1,588	\$342	\$3,179	0.80%
Contribution to GDP	\$409	\$800	\$177	\$1,386	0.72%

Notes at the end of section.

Table A-2. General Aviation's Contribution to Alaska's Economy, 2013 [Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	1,400	2,700	1,700	5,800	1.25%
Labor Income <sup>(2)</sup>	\$130	\$174	\$62	\$366	1.22%
Output	\$318	\$624	\$179	\$1,120	1.30%
Contribution to GDP	\$150	\$419	\$103	\$673	1.13%

Notes at the end of section.

Table A-3. General Aviation's Contribution to Arizona's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	10,300	26,900	4,000	41,200	1.21%
Labor Income <sup>(2)</sup>	\$1,079	\$1,360	\$156	\$2,595	1.53%
Output	\$3,813	\$3,648	\$430	\$7,891	1.64%
Contribution to GDP	\$1,313	\$2,259	\$258	\$3,830	1.37%

Notes at the end of section.

Table A-4. General Aviation's Contribution to Arkansas's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy		
Employment (Jobs)(1)	6,100	9,500	1,500	17,100	1.09%		
Labor Income <sup>(2)</sup>	\$490	\$417	\$43	\$951	1.36%		
Output	\$1,404	\$1,367	\$155	\$2,926	1.22%		
Contribution to GDP	\$521	\$720	\$77	\$1,318	1.06%		

Notes at the end of section.

Table A-5. General Aviation's Contribution to California's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	28,300	96,100	14,700	139,100	0.65%
Labor Income <sup>(2)</sup>	\$3,227	\$6,339	\$709	\$10,275	0.77%
Output	\$9,119	\$19,183	\$1,911	\$30,213	0.87%
Contribution to GDP	\$4,205	\$10,858	\$1,147	\$16,210	0.74%

Notes at the end of section.

Table A-6. General Aviation's Contribution to Colorado's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	4,000	13,500	2,600	20,100	0.60%
Labor Income <sup>(2)</sup>	\$379	\$784	\$112	\$1,276	0.70%
Output	\$1,097	\$2,131	\$306	\$3,535	0.71%
Contribution to GDP	\$541	\$1,282	\$182	\$2,005	0.68%

Notes at the end of section.

Table A-7. General Aviation's Contribution to Connecticut's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	9,500	20,100	700	30,300	1.36%
Labor Income <sup>(2)</sup>	\$1,121	\$1,457	\$39	\$2,617	1.74%
Output	\$3,907	\$3,467	\$105	\$7,480	1.87%
Contribution to GDP	\$1,343	\$2,348	\$69	\$3,760	1.51%

Notes at the end of section.

Table A-8. General Aviation's Contribution to Delaware's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	700	1,800	200	2,600	0.48%
Labor Income <sup>(2)</sup>	\$43	\$104	\$9	\$156	0.49%
Output	\$152	\$404	\$31	\$588	0.59%
Contribution to GDP	\$44	\$230	\$19	\$292	0.47%

Notes at the end of section.

Table A-9. General Aviation's Contribution to the District of Columbia's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	100	1,500	200	1,800	0.21%
Labor Income <sup>(2)</sup>	\$10	\$150	\$15	\$175	0.21%
Output	\$19	\$261	\$31	\$312	0.22%
Contribution to GDP	\$12	\$202	\$23	\$238	0.21%

Notes at the end of section.

Table A-10. General Aviation's Contribution to Florida's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	17,200	50,200	10,200	77,600	0.74%
Labor Income <sup>(2)</sup>	\$1,459	\$2,479	\$410	\$4,349	0.89%
Output	\$4,601	\$6,555	\$1,155	\$12,310	0.92%
Contribution to GDP	\$1,994	\$4,038	\$706	\$6,737	0.84%

Notes at the end of section.

Table A-11. General Aviation's Contribution to Georgia's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	13,600	34,700	3,000	51,300	0.93%
Labor Income <sup>(2)</sup>	\$1,414	\$1,838	\$119	\$3,370	1.20%
Output	\$8,245	\$5,121	\$365	\$13,731	1.66%
Contribution to GDP	\$1,691	\$2,987	\$207	\$4,885	1.07%

Notes at the end of section.

Table A-12. General Aviation's Contribution to Hawaii's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	600	2,900	500	4,100	0.46%
Labor Income <sup>(2)</sup>	\$61	\$175	\$24	\$260	0.57%
Output	\$179	\$498	\$65	\$742	0.60%
Contribution to GDP	\$106	\$276	\$41	\$423	0.56%

Notes at the end of section.

Table A-13. General Aviation's Contribution to Idaho's Economy, 2013 [Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	2,200	4,300	1,500	7,900	0.88%
Labor Income <sup>(2)</sup>	\$124	\$177	\$42	\$342	0.88%
Output	\$410	\$556	\$138	\$1,104	0.86%
Contribution to GDP	\$161	\$297	\$70	\$529	0.85%

Table A-14. General Aviation's Contribution to Illinois's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	8,500	30,800	3,200	42,400	0.57%
Labor Income <sup>(2)</sup>	\$962	\$1,927	\$153	\$3,042	0.68%
Output	\$2,958	\$5,677	\$455	\$9,090	0.70%
Contribution to GDP	\$1,375	\$3,164	\$271	\$4,810	0.67%

Notes at the end of section.

Table A-15. General Aviation's Contribution to Indiana's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	5,700	14,800	1,700	22,300	0.60%
Labor Income <sup>(2)</sup>	\$450	\$713	\$58	\$1,221	0.67%
Output	\$1,964	\$2,748	\$208	\$4,919	0.74%
Contribution to GDP	\$529	\$1,293	\$106	\$1,928	0.61%

Notes at the end of section.

Table A-16. General Aviation's Contribution to Iowa's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy		
Employment (Jobs)(1)	4,900	10,400	1,300	16,600	0.82%		
Labor Income <sup>(2)</sup>	\$396	\$483	\$43	\$922	0.92%		
Output	\$1,396	\$1,538	\$150	\$3,084	0.90%		
Contribution to GDP	\$483	\$831	\$74	\$1,389	0.84%		

Table A-17. General Aviation's Contribution to Kansas's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	18,300	22,300	1,700	42,300	2.27%
Labor Income <sup>(2)</sup>	\$1,699	\$1,054	\$55	\$2,808	3.02%
Output	\$4,927	\$3,227	\$184	\$8,338	2.72%
Contribution to GDP	\$1,889	\$1,740	\$95	\$3,724	2.59%

Table A-18. General Aviation's Contribution to Kentucky's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	1,700	6,500	1,200	9,400	0.39%
Labor Income <sup>(2)</sup>	\$113	\$301	\$40	\$454	0.41%
Output	\$312	\$1,189	\$142	\$1,644	0.42%
Contribution to GDP	\$128	\$543	\$76	\$747	0.41%

Notes at the end of section.

Table A-19. General Aviation's Contribution to Louisiana's Economy, 2013 [Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	3,000	9,600	1,500	14,200	0.54%
Labor Income <sup>(2)</sup>	\$290	\$504	\$56	\$850	0.63%
Output	\$679	\$3,599	\$205	\$4,483	0.82%
Contribution to GDP	\$334	\$1,621	\$110	\$2,065	0.81%

Notes at the end of section.

Table A-20. General Aviation's Contribution to Maine's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy			
Employment (Jobs)(1)	1,200	3,000	700	4,800	0.60%			
Labor Income <sup>(2)</sup>	\$53	\$130	\$23	\$206	0.58%			
Output	\$212	\$356	\$70	\$639	0.63%			
Contribution to GDP	\$92	\$201	\$38	\$330	0.60%			

Table A-21. General Aviation's Contribution to Maryland's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	1,500	8,300	1,200	10,900	0.31%
Labor Income <sup>(2)</sup>	\$127	\$492	\$54	\$673	0.32%
Output	\$347	\$1,246	\$148	\$1,741	0.35%
Contribution to GDP	\$184	\$761	\$93	\$1,039	0.30%

Table A-22. General Aviation's Contribution to Massachusetts's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	3,000	13,700	1,900	18,600	0.43%
Labor Income <sup>(2)</sup>	\$339	\$957	\$98	\$1,394	0.48%
Output	\$939	\$2,268	\$248	\$3,455	0.50%
Contribution to GDP	\$469	\$1,412	\$158	\$2,038	0.46%

Notes at the end of section.

Table A-23. General Aviation's Contribution to Michigan's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	4,200	16,600	2,600	23,300	0.44%
Labor Income <sup>(2)</sup>	\$355	\$848	\$97	\$1,299	0.48%
Output	\$1,043	\$2,718	\$301	\$4,062	0.47%
Contribution to GDP	\$457	\$1,367	\$162	\$1,986	0.46%

Notes at the end of section.

Table A-24. General Aviation's Contribution to Minnesota's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	6,700	17,400	2,100	26,200	0.74%
Labor Income <sup>(2)</sup>	\$512	\$977	\$82	\$1,572	0.81%
Output	\$2,010	\$3,031	\$263	\$5,304	0.92%
Contribution to GDP	\$772	\$1,676	\$146	\$2,594	0.83%

Table A-25. General Aviation's Contribution to Mississippi's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	3,300	5,900	1,300	10,500	0.68%
Labor Income <sup>(2)</sup>	\$129	\$247	\$44	\$420	0.64%
Output	\$604	\$1,074	\$141	\$1,818	0.80%
Contribution to GDP	\$153	\$450	\$73	\$676	0.64%

Table A-26. General Aviation's Contribution to Missouri's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	2,200	9,800	1,700	13,600	0.38%
Labor Income <sup>(2)</sup>	\$154	\$494	\$64	\$712	0.40%
Output	\$451	\$1,451	\$193	\$2,095	0.41%
Contribution to GDP	\$211	\$765	\$103	\$1,079	0.39%

Notes at the end of section.

Table A-27. General Aviation's Contribution to Montana's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	1,500	3,000	900	5,400	0.84%
Labor Income (2)	\$75	\$120	\$27	\$222	0.84%
Output	\$268	\$496	\$85	\$848	0.99%
Contribution to GDP	\$113	\$212	\$43	\$368	0.83%

Notes at the end of section.

Table A-28. General Aviation's Contribution to Nebraska's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy		
Employment (Jobs)(1)	2,300	4,700	900	7,900	0.62%		
Labor Income <sup>(2)</sup>	\$107	\$228	\$30	\$365	0.55%		
Output	\$429	\$703	\$104	\$1,236	0.60%		
Contribution to GDP	\$174	\$374	\$51	\$599	0.55%		

Table A-29. General Aviation's Contribution to Nevada's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	1,100	5,100	1,100	7,200	0.46%
Labor Income <sup>(2)</sup>	\$122	\$271	\$51	\$444	0.58%
Output	\$351	\$718	\$127	\$1,196	0.55%
Contribution to GDP	\$224	\$456	\$81	\$761	0.58%

Table A-30. General Aviation's Contribution to New Hampshire's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	700	2,600	400	3,700	0.44%
Labor Income <sup>(2)</sup>	\$55	\$142	\$15	\$211	0.47%
Output	\$165	\$379	\$43	\$588	0.48%
Contribution to GDP	\$83	\$222	\$26	\$331	0.49%

Notes at the end of section.

Table A-31 General Aviation's Contribution to New Jersey's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	1,800	12,600	1,800	16,200	0.32%
Labor Income <sup>(2)</sup>	\$162	\$868	\$96	\$1,126	0.34%
Output	\$469	\$2,418	\$248	\$3,135	0.37%
Contribution to GDP	\$259	\$1,373	\$150	\$1,783	0.33%

Notes at the end of section.

Table A-32. General Aviation's to New Mexico's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy		
Employment (Jobs)(1)	1,600	3,800	800	6,300	0.58%		
Labor Income <sup>(2)</sup>	\$122	\$179	\$26	\$327	0.65%		
Output	\$383	\$657	\$82	\$1,121	0.74%		
Contribution to GDP	\$205	\$347	\$44	\$596	0.65%		

Table A-33. General Aviation's Contribution to New York's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	5,200	29,300	3,300	37,800	0.33%
Labor Income <sup>(2)</sup>	\$504	\$2,237	\$208	\$2,949	0.36%
Output	\$1,369	\$5,175	\$517	\$7,061	0.37%
Contribution to GDP	\$662	\$3,452	\$352	\$4,466	0.34%

Table A-34. General Aviation's Contribution to North Carolina's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	6,100	17,700	2,700	26,500	0.49%
Labor Income <sup>(2)</sup>	\$428	\$881	\$97	\$1,406	0.51%
Output	\$1,323	\$2,778	\$319	\$4,419	0.51%
Contribution to GDP	\$616	\$1,625	\$178	\$2,420	0.51%

Notes at the end of section.

Table A-35. General Aviation's Contribution to North Dakota's Economy, 2013 [Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	2,700	2,500	600	5,800	0.99%
Labor Income <sup>(2)</sup>	\$79	\$118	\$17	\$215	0.70%
Output	\$350	\$446	\$59	\$856	0.88%
Contribution to GDP	\$141	\$224	\$31	\$396	0.70%

Notes at the end of section.

Table A-36. General Aviation's Contribution to Ohio's Economy, 2013 [Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy		
Employment (Jobs)(1)	8,900	27,300	3,000	39,200	0.59%		
Labor Income <sup>(2)</sup>	\$754	\$1,406	\$113	\$2,272	0.65%		
Output	\$2,270	\$4,470	\$361	\$7,101	0.67%		
Contribution to GDP	\$916	\$2,313	\$191	\$3,420	0.61%		

Table A-37. General Aviation's Contribution to Oklahoma's Economy, 2013
[Dollar Amounts in Millions]

[Donat Amounts in Minions]							
Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy		
Employment (Jobs)(1)	3,100	8,500	1,600	13,300	0.59%		
Labor Income <sup>(2)</sup>	\$181	\$468	\$52	\$702	0.61%		
Output	\$685	\$1,671	\$169	\$2,525	0.74%		
Contribution to GDP	\$189	\$853	\$88	\$1,131	0.62%		

Table A-38. General Aviation's Contribution to Oregon's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	3,800	10,000	2,400	16,200	0.71%
Labor Income <sup>(2)</sup>	\$273	\$489	\$84	\$846	0.76%
Output	\$1,092	\$1,676	\$253	\$3,021	0.81%
Contribution to GDP	\$627	\$1,081	\$141	\$1,850	0.84%

Notes at the end of section.

Table A-39. General Aviation's Contribution to Pennsylvania's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	5,200	21,700	2,500	29,400	0.40%
Labor Income <sup>(2)</sup>	\$442	\$1,258	\$109	\$1,809	0.44%
Output	\$1,221	\$3,928	\$327	\$5,476	0.47%
Contribution to GDP	\$533	\$2,019	\$179	\$2,731	0.42%

Notes at the end of section.

Table A-40. General Aviation's Contribution to Rhode Island's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	200	1,400	200	1,800	0.31%
Labor Income <sup>(2)</sup>	\$15	\$80	\$8	\$104	0.31%
Output	\$56	\$224	\$24	\$304	0.34%
Contribution to GDP	\$31	\$103	\$14	\$148	0.28%

Table A-41. General Aviation's Contribution to South Carolina's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	3,100	8,900	1,600	13,600	0.54%
Labor Income <sup>(2)</sup>	\$218	\$391	\$53	\$662	0.57%
Output	\$696	\$1,205	\$170	\$2,071	0.58%
Contribution to GDP	\$277	\$630	\$92	\$999	0.54%

Table A-42. General Aviation's Contribution to South Dakota's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	1,100	2,200	500	3,800	0.66%
Labor Income <sup>(2)</sup>	\$51	\$95	\$14	\$161	0.58%
Output	\$192	\$287	\$49	\$527	0.63%
Contribution to GDP	\$73	\$153	\$24	\$250	0.54%

Notes at the end of section.

Table A-43. General Aviation's Contribution to Tennessee's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	3,300	10,800	1,800	15,900	0.43%
Labor Income <sup>(2)</sup>	\$184	\$553	\$71	\$808	0.43%
Output	\$738	\$1,684	\$218	\$2,640	0.47%
Contribution to GDP	\$361	\$905	\$121	\$1,388	0.48%

Notes at the end of section.

Table A-44. General Aviation's Contribution to Texas's Economy, 2013
[Dollar Amounts in Millions]

[Donat Amounts in Wintons]						
Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy	
Employment (Jobs)(1)	18,800	61,400	8,100	88,300	0.57%	
Labor Income <sup>(2)</sup>	\$1,728	\$3,889	\$336	\$5,953	0.67%	
Output	\$4,975	\$15,550	\$1,072	\$21,597	0.77%	
Contribution to GDP	\$1,965	\$7,715	\$599	\$10,279	0.67%	

Table A-45. General Aviation's Contribution to Utah's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	2,500	8,000	800	11,300	0.65%
Labor Income <sup>(2)</sup>	\$217	\$371	\$30	\$618	0.75%
Output	\$793	\$1,314	\$95	\$2,202	0.86%
Contribution to GDP	\$271	\$664	\$50	\$985	0.70%

Table A-46. General Aviation's Contribution to Vermont's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	1,200	2,600	200	4,100	0.96%
Labor Income <sup>(2)</sup>	\$92	\$117	\$8	\$217	1.13%
Output	\$374	\$336	\$24	\$734	1.28%
Contribution to GDP	\$114	\$183	\$13	\$310	1.05%

Notes at the end of section.

Table A-47. General Aviation's Contribution to Virginia's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	3,100	12,600	1,800	17,500	0.36%
Labor Income <sup>(2)</sup>	\$226	\$754	\$77	\$1,058	0.37%
Output	\$721	\$1,947	\$217	\$2,885	0.40%
Contribution to GDP	\$313	\$1,229	\$131	\$1,673	0.37%

Notes at the end of section.

Table A-48. General Aviation's Contribution to Washington's Economy, 2013 [Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	7,700	19,200	3,500	30,400	0.76%
Labor Income <sup>(2)</sup>	\$867	\$1,144	\$143	\$2,153	0.91%
Output	\$2,561	\$3,648	\$433	\$6,642	0.99%
Contribution to GDP	\$1,257	\$2,037	\$267	\$3,560	0.87%

Table A-49. General Aviation's Contribution to West Virginia's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	1,600	3,200	400	5,300	0.57%
Labor Income <sup>(2)</sup>	\$95	\$146	\$15	\$256	0.60%
Output	\$474	\$521	\$46	\$1,041	0.75%
Contribution to GDP	\$111	\$238	\$24	\$373	0.50%

Table A-50. General Aviation's Contribution to Wisconsin's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	4,400	12,300	2,700	19,400	0.55%
Labor Income <sup>(2)</sup>	\$245	\$600	\$88	\$933	0.52%
Output	\$830	\$1,898	\$295	\$3,023	0.54%
Contribution to GDP	\$351	\$988	\$150	\$1,489	0.53%

Notes at the end of section.

Table A-51. General Aviation's Contribution to Wyoming's Economy, 2013
[Dollar Amounts in Millions]

Item	Direct	Indirect & Induced	Enabled	Total	Percent of State Economy
Employment (Jobs)(1)	700	1,300	400	2,400	0.62%
Labor Income <sup>(2)</sup>	\$29	\$70	\$12	\$111	0.54%
Output	\$104	\$434	\$41	\$578	0.78%
Contribution to GDP	\$34	\$209	\$22	\$265	0.58%

Notes at the end of section.

Source: PwC calculations using the IMPLAN modeling system.

<sup>(1)</sup> Employment is defined as the number of direct, indirect, and induced payroll and self-employed jobs, including part-time jobs.

<sup>(2)</sup> Labor income is defined as wages and salaries and benefits as well as proprietors' income.

# Appendix B: Data Sources and Methodology

This appendix describes the data sources and methodology used to derive the results for the study.

## I. Industry Data

#### A. Manufacturing of General Aviation Aircraft and Components

#### General Aviation Aircraft Manufacturing

PwC received data on sales of new general aviation aircraft manufactured in the United States from GAMA, along with employment data for general aviation aircraft manufacturers by location of the manufacturing facility. These data were collected by GAMA through a survey of its membership and exclude the manufacture and sale of commercial and military aircraft. These data were supplemented with information from Dun & Bradstreet and other publicly available data sources.

The GAMA data cover piston airplanes, turboprop airplanes, business jets, and helicopters, but excludes certain non-member companies, manufacturers of experimental airplanes and aircraft kits and certain light-sport aircraft manufacturers. PwC developed a list of experimental and light-sport aircraft manufacturers and their principal business locations using the Experimental Aircraft Association (EAA)'s website, ByDanJohnson.com, and other sources. GAMA also provided a list of major general aviation aircraft manufacturers not included in their data. PwC then estimated sales and employment by location for each manufacturer using data from Dun & Bradstreet and other public sources.<sup>20</sup>

The estimates of employment and sales for experimental, light-sport, and certain non-GAMA aircraft manufacturers were combined with the GAMA data set to develop the state-level estimates of the employment and output in the aircraft manufacturing industry.

#### General Aviation Aircraft Component Manufacturing

As described above, GAMA collected data on employment by location from its member companies, including manufacturers of aircraft components and other suppliers to the general aviation industry. <sup>21</sup> This data was mapped to NAICS industries based on the provided description of each facility and consultation with GAMA. Employment in major non-GAMA aircraft component manufacturers by industry and location was estimated using Dun & Bradstreet and other publicly available sources.

The manufacture of aircraft components by first-tier suppliers to the general aviation aircraft manufacturing industry generally was mapped to one of three main industries<sup>22</sup>:

<sup>&</sup>lt;sup>20</sup> For companies that manufacture aircraft for the military, PwC used publically available data (such as revenue shares from company annual reports) to adjust overall employment and sales to remove the portion attributable to military production.

<sup>&</sup>lt;sup>21</sup> The GAMA data also includes employment at repairs and maintenance facilities as well as employment for certain service providers. With the exception of complete factory rebuilds, this employment is estimated in the economic impact of general aviation aircraft operations and maintenance and is excluded from our estimates of the direct impact from general aviation aircraft and component manufacturing.

<sup>22</sup> A small number of the facilities of first-tier suppliers were mapped to other manufacturing industries. For example, manufacture of rubber tires for general aviation aircraft is mapped to NAICS 326211 (Tire

NAICS Code	Industry Name
336412	Aircraft engine and engine parts manufacturing
336413	Other aircraft parts and auxiliary equipment manufacturing
334511	Search, detection, navigation, guidance, aeronautical, and nautical system and instrument manufacturing (This sector includes the manufacture of avionics)

In some cases, a first-tier supplier may be manufacturing multiple types of components at the same facility or location. In such cases, we have mapped facilities to industries based on the primary activity at the location.

As above, the employment data were adjusted to remove the portion of employment related to production of components for commercial and military aircraft programs.<sup>23</sup> The facility-level employment data were then rolled up to the national and state-levels.

#### B. Operation and Maintenance of General Aviation Aircraft

In addition to aircraft and component manufacturing, general aviation creates economic impacts in the United States through the operation and maintenance of the general aviation fleet.

The starting point for estimating economic impact of the operation and maintenance of the general aviation fleet is estimates of the fleet size and flight hours. The Federal Aviation Administration (FAA) conducts an annual survey on general aviation and on-demand Part 135 aircraft activity. As part of this survey, the FAA gathers information on the types of aircraft in service, flight hours, purpose of use, and the states in which the aircraft are primarily used.

The FAA reports active fleet and flight hour data for 11 types of general aviation aircraft:

- 1. Single-engine piston airplanes,
- 2. Twin-engine piston airplanes,
- 3. Single-engine turboprop airplanes,
- 4. Twin-engine turboprop airplanes,
- 5. Turbojet-powered airplanes,
- 6. Piston-powered rotorcraft,
- 7. Single-engine turbine-powered rotorcraft
- 8. Twin-engine turbine-powered rotorcraft
- 9. Experimental aircraft<sup>24</sup>,
- 10. Special light-sport aircraft, and
- 11. Other aircraft.<sup>25</sup>

manufacturing) and the manufacture of certain electrical systems (such as interior and exterior aircraft lighting) is mapped to NAICS 336320 (Motor vehicle electrical and electronic equipment manufacturing). <sup>23</sup> Member companies were asked to provide only employment for general aviation programs. However, in some cases the facility description indicated it was production for military. Employment at these facilities was excluded from our estimates.

 $<sup>^{24}</sup>$  Including a mateur-built, exhibition, experimental light-sport, and other experimental aircraft.

<sup>&</sup>lt;sup>25</sup> Including gliders and lighter-than-air.

The FAA also reports flight hours by reason for use. For general aviation, the majority of the flight hours (nearly 80 percent) fall into three use types: (1) personal, (2) business (with or without a paid crew), and (3) instructional. Other uses of general aviation aircraft include agricultural and forestry applications, aerial observation and sight-seeing, non-Part 135 air medical services, and other work uses. On-demand Part 135 uses include air taxis, air tours, and air medical services.

From the 2013 General Aviation and Part 135 Activity Survey we obtained data on (1) the active fleet by type of aircraft and primary reason for use, and (2) flight hours by type of aircraft and primary reason for use. <sup>26</sup> These data were combined with estimates of the average operating costs by type of aircraft and use to estimate total expenditures on operation and maintenance of general aviation aircraft in 2013.

The primary source of data on aircraft operating costs was the *Aircraft Cost Evaluator* software published by Conklin & de Decker. *Aircraft Cost Evaluator* is a benchmarking tool used to compare the performance and operating costs of alternative aircraft models. The database includes information on the average variable cost per flight hour and the annual fixed costs for more than 500 aircraft models (see **Table B-1**, below).

Table B-1. Variable and Fixed Costs in Conklin & de Decker

Variable Costs Per Hour	Annual Fixed Costs
Fuel	Captain's salary (if any)
Fuel additives	Co-pilot's salary (if any)
Lubricants	Flight attendant's salary (if any)
Maintenance labor	Crew benefits (if any)
Parts	Typical hangar fees
Engine restoration	Hull insurance
Thrust reverser allowance (jets only)	Single limit liability insurance
Propeller allowance (turboprop and piston)	Recurrent training
Major periodic maintenance	Aircraft modernization
Auxiliary power unit allowance	Navigational chart service
Landing and parking fees	Refurbishing
Crew expenses (if any)	Computerized maintenance program
Supplies	Weather service

Note: Not all aircraft or aircraft use types will have all of these costs.

For more information and definitions for each type of operational cost see the sample report at:

https://www.conklindd.com/p-33-aircraft-cost-evaluator.aspx.

Conklin & de Decker does not provide cost data for experimental and special light-sport aircraft.

For experimental aircraft, the Experimental Aircraft Association (EAA) provided a list of piston aircraft models that would have similar cost profiles to the majority of experimental aircraft types. These models were used as a proxy to determine the operating costs for experimental and special light-sport aircraft. Because detailed cost data were not available for gliders and lighter-than-air, they were excluded from our estimates. <sup>27</sup> Such aircraft accounted for just 0.59 percent of all general aviation flight hours in 2013.

<sup>&</sup>lt;sup>26</sup> Tabulations from the 2013 General Aviation and Part 135 Activity Survey were completed in early December 2014, but has not yet been posted on the FAA's website.

<sup>&</sup>lt;sup>27</sup> Based on data from the Balloon Federation of America (BFA), PwC estimates that total operating costs for light-than-air were between \$35 million and \$50 million nationwide.

Using data on the number of active aircraft of each model from the FAA registry<sup>28</sup> and JetNet LLC<sup>29</sup>, PwC developed weighted-average cost profiles for each type of aircraft. For each type of aircraft, PwC developed four cost profiles based on the primary use of the aircraft (as defined by the FAA reason for use categories). Broadly speaking these four cost profiles are as follows:

- 1. *Personal* Operation of general aviation aircraft for personal/recreational reasons. It is assumed that personal flights do not have a paid crew and that personal use aircraft incur a tie-down fee rather than hangar charges.<sup>30</sup>
- 2. *Business without a paid professional crew* Operation of general aviation aircraft for business transportation without a paid, professional flight crew.
- 3. *Business with a paid professional crew* Operation of general aviation aircraft for business purposes with a paid, professional flight crew.
- 4. *Other* Operation of general aviation aircraft for all other purposes with a paid professional pilot and no other crew.

Table B-2, below, provides a crosswalk between the FAA and Conklin & de Decker aircraft use categories.

<sup>&</sup>lt;sup>28</sup> The number of active registrations for the sampled single- and twin-engine piston airplanes was obtained by searching the FAA registry by make and model. The FAA registry can be accessed online at: http://registry.faa.gov/aircraftinguiry/acftref\_inquiry.aspx.

<sup>&</sup>lt;sup>29</sup> JetNet's *Evolution Aerodex* includes, among other things, estimates of the active fleet by make and model for turboprop and jet-powered airplanes and all types of rotorcraft.

<sup>&</sup>lt;sup>30</sup> The later assumption is conservative because many personal use aircraft are stored in hangars. We have assumed that personal use jets incur hangar fees, while all other personal use aircraft incur tie-down charges. We have estimated an average national tie-down fee of \$1,500 per year for single-engine aircraft and \$2,000 per year for twin-engine.

Table B-2. Weighted-Average Cost Profiles by FAA Use Category

FAA Use Type	PwC Cost Profile	Definition	
General Aviation:			
Personal	Personal	Conklin & de Decker business-use costs, remove pilot and crew costs, replace hangar costs with average tie-down	
Business without a paid professional crew	Business without a paid crew	Conklin & de Decker business-use costs	
Business with a paid professional crew	Business with a paid crew	Conklin & de Decker corporate-use costs	
Instructional	Other	Conklin & de Decker corporate-use costs with pilot but no other paid crew (pilot cost used as proxy for flight instructor)	
Aerial application in agriculture	Other	Conklin & de Decker corporate-use costs with pilot but no other paid crew	
Aerial observation	Other	Conklin & de Decker corporate-use costs with pilot but no other paid crew	
Other aerial application	Other	Conklin & de Decker corporate-use costs with pilot but no other paid crew	
External load	Other	Conklin & de Decker corporate-use costs with pilot but no other paid crew	
Other work use	Other	Conklin & de Decker corporate-use costs with pilot but no other paid crew	
Sight-seeing	Other	Conklin & de Decker corporate-use costs with pilot but no other paid crew	
Non-Part 135 air medical services	Business with a paid crew	Conklin & de Decker corporate-use costs	
Other	Other	Conklin & de Decker corporate-use costs with pilot but no other paid crew	
On-Demand Part 135 Use			
Air taxi	Business with a paid crew	Conklin & de Decker corporate-use costs	
Air tours	Other	Conklin & de Decker corporate-use costs with pilot but no other paid crew	
Air medical services	Business with a paid crew	Conklin & de Decker corporate-use costs	

For each aircraft type and use category, weighted average variable costs were multiplied by the total number of flight hours from the FAA data. Similarly, annual fixed costs were multiplied by the FAA's estimate of the active fleet. For these calculations, it was assumed that all experimental and light-sport aircraft are for personal use.

The results were aggregated to derive estimates of total operating expenditures by detailed cost type at the national level. Operating expenditures were allocated across the states based on data on take-offs and landings for general aviation flights from the FAA's Terminal Area Forecast.

# II. Quantifying General Aviation's Indirect and Induced Economic Impacts

The initial round of output, income, and employment generated by general aviation leads to successive rounds of re-spending throughout its supply chain. The "multiplier" impact of general aviation activity is measured using input-output models developed by the IMPLAN Group, which are widely used by government, academics, and private-sector researchers. The IMPLAN model measures indirect impacts (attributable to an industry's upstream supply chain) and induced impacts (attributable to expenditures from payrolls of employees in the industry and its supply chain).

Using the IMPLAN model, PwC separately quantified the indirect and induced impacts attributable to general aviation aircraft and component manufacturing and general aviation flight operations.

#### General Aviation Aircraft and Component Manufacturing

Based on general aviation aircraft manufacturing sales and employment data from GAMA, IMPLAN can estimate its indirect and induced impacts. The indirect impact falls on aircraft engines, parts, avionics, and non-component suppliers. We then estimated the indirect and induced impacts of the first-tier component manufacturers based on general aviation component manufacturing data from GAMA. Finally, we combined the two sets of estimates. So the final estimate of the total impact of general aviation aircraft and component manufacturing consists of

- (1) Direct impact from general aviation aircraft manufacturing;
- (2) Indirect and induced impacts from non-component suppliers to general aviation aircraft manufacturing; and
- (3) Direct, indirect, and induced impacts from first-tier general aviation component manufacturing.

#### General Aviation Operations and Maintenance

For general aviation flight operations and maintenance, based on the cost profiles identified in **Table B-1**, we used the IMPLAN model to estimate the indirect impact attributable to flight crews and fixed-base operators or FBOs. The indirect impact estimate is calibrated to reflect the spending on first-tier suppliers (such as fuel costs and flight training). Income earned by flight crews and employees of FBOs and their supply chain was used in the IMPLAN model to estimate the induced impact attributable to general aviation flight operations and maintenance.

For this study, PwC customized IMPLAN input-output models for the national economy and each state to calculate general aviation's indirect and induced economic impact in each study area in terms of employment, labor income, output, and GDP. The industry's direct impacts on labor income and GDP are also estimated using the IMPLAN, based on the average labor income and GDP for the closest sectors in the model that encompass the general aviation industry.

The state-level IMPLAN models do not capture indirect and induced effects that spill over state borders ("cross-state spillover effects"). Using the national-level IMPLAN model, we estimated the cross-state spillover effects and allocated them proportionally to each state.

## III. General Aviation-Enabled Destination Visitor Expenditures

Travelers on general aviation flights provide additional economic benefits for the locations they visit in the form of spending on local goods and services. For example, a business traveler on a business aircraft may incur expenses for a hotel room, local meals, and miscellaneous expenditures. These traveler expenditures undergo a multiplier process similar to the manufacturing and operational impacts discussed above.

To estimate the economic impact resulting from general aviation traveler expenditures, PwC collected data on the general aviation operations at airports around the country.<sup>31</sup> For each airport with general aviation traffic, we obtained data on the airport's location (including city and state) and local and itinerant operations (defined as the sum of take-offs and landings). Local expenditures by visitors arriving on general aviation flights were estimated using a two-step process.

First, itinerant operations were divided by two to get the number of general aviation trips arriving at each airport. A June 2014 FAA study estimated that, in 2012, 40 percent of all itinerant general aviation flights carry overnight passengers and that the average number of passengers on such flights was approximately 2.84.32

Second, we obtained average government per diems for 2013 in each city or county with a general aviation airport in the US from the General Services Administration (GSA) and the Department of Defense.<sup>33</sup> Separate per diems were obtained for meals and lodging. PwC used these per diems to estimate the total expenditure on meals and lodging in each locality assuming that travelers on general aviation flights stay an average of two nights.

Based on these assumptions, we estimate that nationwide general aviation visitor expenditures totaled nearly \$5.5 billion in 2013. This estimate is likely to be conservative for a number of reasons. First, some business travelers have expenditures in excess of the maximum per diems allowed for federal employees. Second, travelers may make expenditures in addition to meals and lodging. Third, this approach only estimates visitor spending for overnight passengers, although travelers who arrive and depart on the same day also may incur expenses for meals and other items.

Estimates of general aviation destination visitor expenditures and state-level IMPLAN models were used to calculate the indirect and induced impacts associated with these expenditures.

 $<sup>^{31}</sup>$  Data on general aviation operations (defined to be the sum of take-offs and landings) was obtained from the FAA's Terminal Area Forecast.

 $<sup>^{32}</sup>$  Unpublished methodology paper for FAA, "The Economic Impact of Civil Aviation on the U.S. Economy." June 2014.

<sup>&</sup>lt;sup>33</sup> The US General Services Administration publishes per diems for federal government travelers within the continental United States. The per diems can be found at <a href="http://www.gsa.gov/portal/content/103168">http://www.gsa.gov/portal/content/103168</a>. Additionally, the Department of Defense publishes per diems for military and federal travelers in Alaska, Hawaii, US territories, and US possessions. Those per diems can be found at <a href="http://www.defensetravel.dod.mil/site/perdiemCalc.cfm">http://www.defensetravel.dod.mil/site/perdiemCalc.cfm</a>.

