

NBAA CONNECTIVITY SURVEY RESULTS

To evaluate the connectivity usage and needs of business aircraft operators, the NBAA Maintenance Committee's Connectivity Subcommittee issued a 12-question survey to NBAA's membership. All data refers to the number of survey participants who selected each question answer (note that some questions may allows multiple answers).

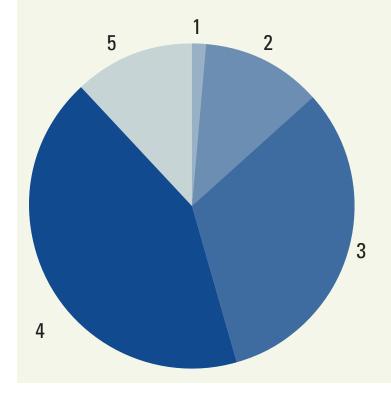
The survey remains open at www.nbaa.org/connectivity and will be updated as more operators provide data.

Response Counts (as of June 16, 2017)

Submissions: **60**Completion Rate: **100%**

Survey Question 1 What do you primarily use cabin connectivity for on the aircraft? (Please check all that apply) 100 Value Percent Responses 80 Email 96.6% 57 Web Browsing 64.4% 38 60 VPN 35.6% 21 40 Social Media 22.0% 13 Streaming 13.6% 8 20 Large File Transfers 10.2% 6 Large File Email Web **VPN** Streaming Social Browsing (Netflix, Media **Transfers** Slingbox, (Share Youtube, Drives) IPTV, etc.)

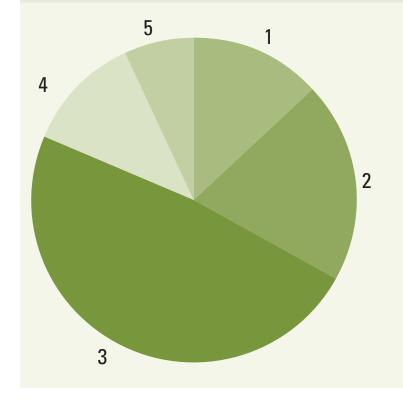
On a scale of 1 to 5, how would you rate your cabin connectivity knowledge (5 being very knowledgeable)?



Value	Percent	Responses
1 (Least Knowledgable)	1.7%	1
2	11.9%	7
3	32.2%	19
4	42.4%	25
5 (Most Knowledgable)	11.9%	7

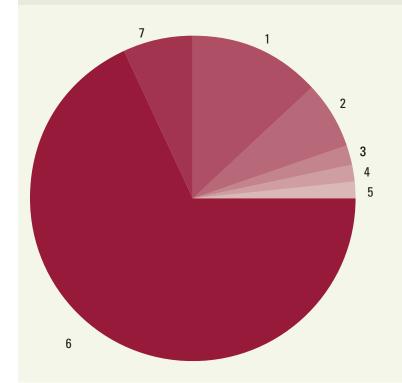
Survey Question 3

How effective is your cabin connectivity training for crew and passengers (5 being extremely effective)?



Value	Percent	Responses
1 (Not at all effective/ we don't train crew or passengers)	13.3%	8
2	20.0%	12
3	48.3%	29
4	11.7%	7
5 (Extremely effective)	6.7%	4

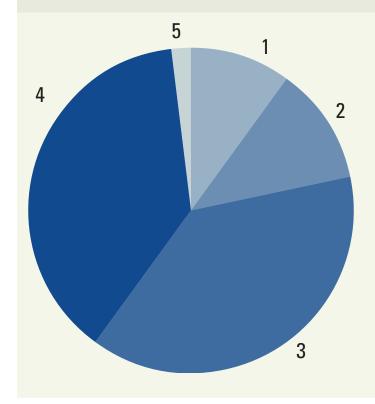
Who is called first with cabin connectivity issues?



Value	Percent	Responses
(1) Service Provider	13.3%	8
(2) Aircraft OEM	6.7%	4
(3) Equipment OEM	1.7%	19
(4) Installer	1.7%	25
(5) Network Provider	1.7%	7
(6) In-House Maintenance	68.3%	41
(7) Other	6.7%	4

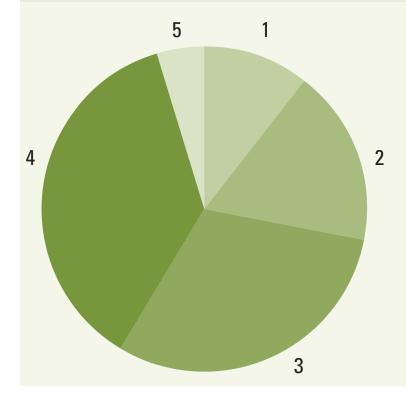
Survey Question 5

How much does the cost of cabin connectivity equipment installation drive your decision making process? (1 being not a factor and 5 being the sole deciding factor)



Value	Percent	Responses
1 (Not a Factor)	10.0%	6
2	11.7%	7
3	38.3%	23
4	38.3%	23
5 (Only Factor)	1.7%	1

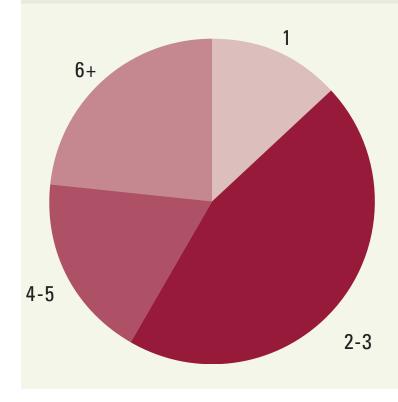
How much do monthly service fees drive your decision making regarding cabin connectivity?



Value	Percent	Responses
1 (Not a Factor)	11.7%	7
2	10.0%	6
3	33.3%	20
4	40.0%	24
5 (Only Factor)	5.0%	3

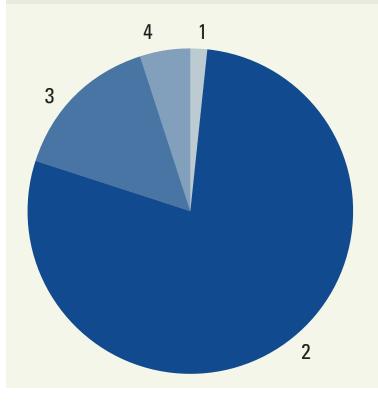
Survey Question 7

How big is your aircraft fleet?



Value	Percent	Responses
1 Aircraft	13.3%	8
2-3 Aircraft	45.0%	27
4-5 Aircraft	18.3%	11
6+ Aircraft	23.3%	14

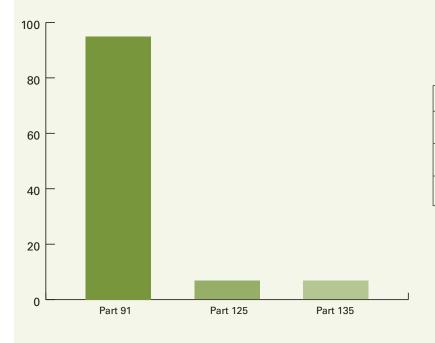
The majority of your aircraft are:



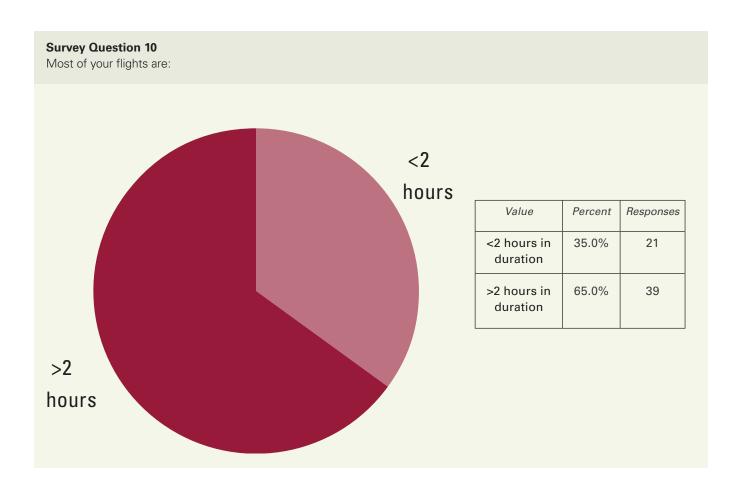
Value	Percent	Responses
(1) Narrow Body i.e., ACJ, BBJ	1.7%	1
(2) Large Cabin i.e., Gulfstream, Falcon, Bombardier	78.3%	47
(3) Mid Cabin i.e., G280	15.0%	9
(4) Small Cabin i.e., CJ1	5.0%	3

Survey Question 9:

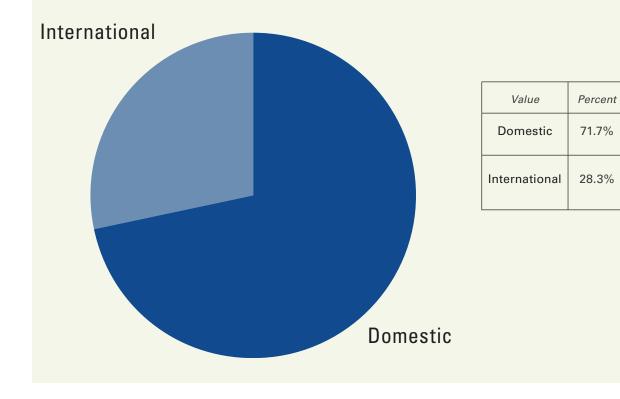
Under what FARs do you primarily operate?



Value	Percent	Responses
Part 91	94.9%	56
Part 125	6.8%	4
Part 135	6.8%	4



Survey Question 11Do you conduct primarily domestic or international operations?



Responses

43

17

What cabin connectivity questions do you have? (Largest word indicates most common answer)



Acknowledgments

NBAA thanks the volunteers of the NBAA Maintenance Committee's Connectivity Subcommittee. This group of pilots, IT specialists, flight attendants and maintenance professionals works with manufacturers and end users to develop an industry-wide standard for integrating cabin electronic systems. Establishing common equipment, performance and serviceability standards are key goals of the new subcommittee, which held its first official meeting in December 2014.

About NBAA

Founded in 1947 and based in Washington, DC, the National Business Aviation Association (NBAA) is the leading organization for companies that rely on general aviation aircraft to help make their businesses more efficient, productive and successful. Contact NBAA at (800) FYI-NBAA or info@nbaa.org. Not a member? Join today by visiting www.nbaa.org/join.